



# *Board of Directors' Report*

*Ordinary General Meeting – September 18, 2015*

**MONTE-CARLO**  
SOCIÉTÉ DES BAINS DE MER



# MONTÉ CARLO

SOCIÉTÉ DES BAINS DE MER

Société Anonyme des Bains de Mer  
et du Cercle des Étrangers à Monaco (S.B.M.)

## *Board of Directors' Report*

*Ordinary General Meeting – September 18, 2015*

The financial statements in English are a faithful translation of the original French version but should not be considered as completely accurate due to the unavailability of English equivalents for certain French accounting terms. Consequently, this English document is intended for general information only.

Contractual Auditor's and Statutory Auditors' reports, translated in this document, were issued in French and are provided solely for the convenience of English speaking users. Those reports should be read in conjunction with, and construed in accordance with, professional auditing standards applicable in France.



## *Board of Directors*

### **Chairman**

Mr. Jean-Luc BIAMONTI

### **Directors**

Mr. Willy de BRUYN

Mr. Michel DOTTA

Mr. Alexandre KEUSSEOGLOU

Mr. Thierry LACOSTE

Mr. Pierre LETZELTER

Mr. Jean-Louis MASUREL

Mr. Michel REY

Mr. Pierre SVARA

Mr. William TIMMINS

## *Executive Management*

### **Chairman and Chief Executive Officer**

Mr. Jean-Luc BIAMONTI

### **Deputy CEO - Finance**

Mr. Yves de TOYTOT

### **General Secretary - Human Ressources Manager**

Mrs. Agnès PUONS

## *Statutory Auditors*

### **Permanent Members**

Mr. André GARINO

Mr. Louis VIALE

### **Substitute Members**

Mrs. Simone DUMOLLARD

Mrs. Bettina RAGAZZONI

## *Contractual Auditor*

DELOITTE & ASSOCIÉS





1	<i>Message from the Chairman</i>	7
2	<i>Key figures</i>	9
3	<i>Analysis of the financial position and activity of SBM Group during fiscal year 2014/2015</i>	11
3.1	Presentation of fiscal year 2014/2015 results	12
3.2	Capital expenditure and future outlook	22
4	<i>Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports</i>	27
4.1	Annual financial statements in accordance with Monegasque accounting standards – Synthesis	28
4.2	Annual financial statements in accordance with French accounting standards – Synthesis	34
4.3	Company results over the last five fiscal years	39
4.4	Group consolidated financial statements – Synthesis	40
4.5	Statutory Auditors and Contractual Auditor's fees	45
5	<i>Report of the Chairman of the Board of Directors on the terms and conditions governing the preparation and organization of the Board's work and the internal control and risk management procedures</i>	47
6	<i>Ordinary General Meeting held on September 18, 2015</i>	49
6.1	Agenda	50
6.2	Board of Directors' report	51
6.3	Resolutions submitted to the Ordinary General Meeting	54



# *Message from the Chairman*

*Ladies,  
Gentlemen,  
Shareholders,*

*The year under review is the first to have been affected, at least partially, by the work undertaken by your Company at the Place du Casino. This will also be the case for the current year and the next three years. The two projects – the extensive Hôtel de Paris refurbishment and the Place du Casino real estate development – should boost your Company's performance by the end of the decade.*

*This fiscal year was marked by very significant achievements and initiatives in the gaming sector:*

- *a single and unified agreement has been reached for the various sectors (European games, American games, Baccara and Sun Casino). This agreement, replacing the 70 overlapping agreements and amendments which made the management of the employees very difficult, will result in a significant additional cost for your Company that will fall over the coming five years. A portion of this additional cost (€7.6 million) was provided in the fiscal year under review. One of the main objectives is greater personnel flexibility in order to adapt to customer demand and, in the case where activity in this sector does not recover, significant savings through a major cut in the number of gaming employees;*
- *the 24/7 opening of the Casino du Café de Paris as of July 5, 2014 has reversed the downward trend of Slot Machines. This Casino's growth has been affirmed since the start of the current year.*

*In the hotel sector, labor relations were highlighted by the successful plan of termination at the Hôtel de Paris and the introduction of comprehensive wage reforms at this establishment. The client transfer from the Hôtel de Paris towards the Resort's other establishments, and particularly to the Hôtel Hermitage, has so far been better than expected. The public seems to be satisfied with the partial refurbishment of the Thermes Marins Monte-Carlo, which necessitated a nine-month closing.*

*Lastly, the real estate sector continues to grow. The transfer of the shops from the avenue des Beaux-Arts to new structures specially built in the Jardins des Boulingrins took place to the satisfaction of our tenants and clientele, and the residential offer was completed by the achievement of the three "Villas du Sporting."*



*We have set the following priorities for the coming years:*

- *the completion of the two Place du Casino projects at the level of excellence hoped for and in compliance with the announced timelines and budgets;*
- *the stimulation of the gaming activity through the continued training of our personnel to adapt to the changing demands of players, the intensification of our marketing policy and the successful launch of the new Casino Café de Paris;*
- *pursuit of a strict cost control policy.*

*In addition, fiscal year 2014/2015 was marked by the successful capital increase launched in February 2015, raising a gross amount of €219.9 million to be used primarily for the financing of the two aforementioned major projects. This achievement was followed by the arrival of two new stakeholders that are recognized internationally in their respective domains, namely the LVMH Group (Moët Hennessy - Louis Vuitton), the luxury sector leader, and Galaxy Entertainment Group, a major casino operator in Macau, thus confirming the relevance of the Company's strategic decisions.*

*In this period of transition, in which our hotel capacity is reduced and the solidarity of all personnel of the Company and its subsidiaries is required more than ever, I would like to thank each and every one for their efforts in meeting customer expectations to the best of their ability.*

**Jean-Luc Biamonti**  
*Chairman and Chief Executive Officer*







# 2

## Key figures

### Key figures related to the last three fiscal years

<b>CONSOLIDATED FIGURES</b> (in million of euros)	<b>2012/2013</b>	<b>2013/2014</b>	<b>2014/2015</b>
Consolidated revenue	424.1	472.5	452.4
Operating income before depreciation and amortization	16.3	40.2	20.1
Operating income	-32.7	-11.8	-31.5
Consolidated net income attributable to the owners of the parent company	-50.7	17.3	10.0
Comprehensive income attributable to the owners of the parent company	-52.7	-10.0	-36.4
Cash generated from operations	17.0	44.3	21.1
Purchase of PP&E, intangible and financial assets	59.7	79.6	101.9
Equity	516.7	498.8	680.4
Net Debt/(Cash position)	38.5	15.6	-186.2
Average number of employees	4,044	4,137	4,164
Market share price as of fiscal year's last day (in euros)	34.80	39.82	34.00
<b>HOTEL SECTOR FIGURES</b>			
Hotels operated (number including Le Méridien Beach Plaza starting from July 1 <sup>st</sup> , 2012)	5	5	5
Accommodation capacity (average number of rooms available)	1,122	1,223	1,148
Occupancy rate (average rate including Le Méridien Beach Plaza)	60.5%	59.6%	64.2%
Consolidated revenue	222.3	237.4	226.4
Operating income	0.9	-1.0	-6.2
<b>GAMING SECTOR FIGURES</b>			
Casinos operated (number of permanent establishments at the end of the period)	5	4	4
Consolidated revenue (gross gaming revenue)	176.1	207.9	196.4
Operating income	-15.0	5.9	-16.3
<b>LEASING SECTOR FIGURES</b>			
Consolidated revenue	23.7	26.1	28.9
Operating income	15.9	17.6	17.6

The key figures related to the last three fiscal years are extracted from the Group consolidated financial statements (statement of financial position, statement of income, cash flow statement) for fiscal years ended March 31, 2013, 2014 and 2015. Published figures related to 2012/2013 fiscal year have been restated to take over the retrospective application of IAS19 revised, as described in note 2.4 of the notes associated to 2013/2014 consolidated financial statements of the 2014 "Document de Référence".







# 3

## *Analysis of the financial position and activity of SBM Group during fiscal year 2014/2015*

3.1	Presentation of fiscal year 2014/2015 results	12	3.2	Capital expenditure and future outlook	22
3.1.1	Highlights of activity in fiscal year 2014/2015	12	3.2.1	Capital expenditure	22
3.1.2	Analysis of fiscal year 2014/2015 operating results by sector	13	3.2.2	Main ongoing projects and future outlook	23
3.1.3	2014/2015 consolidated earnings and other financial aggregates	18			
3.1.4	Parent Company results of Société des Bains de Mer	20			
3.1.5	Article 23 of the Order of March 5, 1895	21			

## 3.1 Presentation of fiscal year 2014/2015 results

### 3.1.1 Highlights of activity in fiscal year 2014/2015

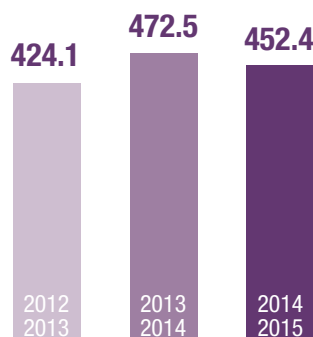
SBM Group's performance in fiscal 2014/2015 was down compared to the previous year, both in terms of revenue and earnings.

The Group reported consolidated revenue of €452.4 million for fiscal year 2014/2015 compared to €472.5 million in 2013/2014, for a decrease of 4%.

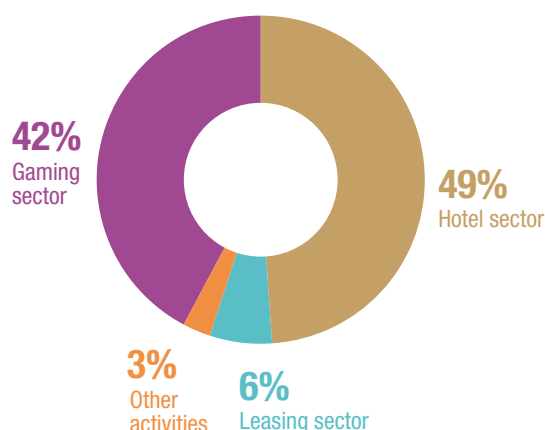
Group revenue by business segment (in million of euros)	2012/2013	2013/2014	2014/2015	Variation (in million of euros)
Gaming Sector	176.1	207.9	196.4	-11.5
Hotel Sector	222.3	237.4	226.4	-11.0
Leasing Sector	23.7	26.1	28.9	2.8
Other Activities	16.2	14.7	14.8	0.1
Internal transfers	-14.1	-13.7	-14.1	-0.4
<b>CONSOLIDATED REVENUES</b>	<b>424.1</b>	<b>472.5</b>	<b>452.4</b>	<b>-20.1</b>

#### Consolidated revenues

in million of euros



#### Breakdown of activities



The decline in activity impacted the gaming and hotel sectors, whereas the leasing sector continued to develop.

The gaming sector reported revenue of €196.4 million, versus €207.9 million in 2013/2014, a decrease of 6%. This decline compared to the previous year mainly resulted from the sharp fall in revenues observed in the third quarter, down 40% compared to the same period in the previous year for the aforementioned reasons, while the first half reported a 8% increase in activity, and fourth quarter revenue remained stable compared to the previous year.

For the record, the third quarter of fiscal 2013/2014 had benefited from very significant table game receipts in November 2013, i.e. €24.1 million representing more than 18% of the annual receipts. For fiscal 2014/2015, table game activity was on the contrary marked in November 2014 by very unfavorable events for European Roulette and in particular Punto Banco, resulted in negative revenue of €5 million in the month, the October and December receipts being in line with or surpassing those of fiscal 2013/2014.



Revenue in the hotel sector amounted to €226.4 million, versus €237.4 million in 2013/2014. This decline was firstly due to the total closure of the Hôtel de Paris in the third quarter, enabling it to be prepared for partial operation throughout the four years required to complete the work. The hotel reopened at the end of December with a capacity reduced to around 40 rooms and reported an €11.5 million decline in revenue for fiscal 2014/2015 compared to the previous year. The hotel sector was also impacted, in the amount of €3.9 million, by the closure of Thermes Marins Monte-Carlo until the completion of the renovation work on two of the establishment's four floors. The Group's other establishments

reported an improved performance compared to the previous year's achievements.

The leasing sector, comprising the leasing of boutiques and office space, and the Monte-Carlo Bay and Balmoral hotel residences activities and the new Villas du Sporting, reported revenue of €28.9 million, up 11% compared to the previous year, with the renegotiation of certain leases and gradual leasing of the new Villas du Sporting.

Finally, the other activities sector recorded annual revenue of €14.8 million, stable compared to the previous year.

## 3.1.2 Analysis of fiscal year 2014/2015 operating results by sector

The developments in the various business sectors – gaming, hotels and leasing – are analyzed below for the year ended March 31, 2015.

### GAMING SECTOR

With receipts of €196.4 million in 2014/2015, the gaming sector reported an €11.5 million or -6% decrease in revenue compared to last year, primarily due to a decline in table game receipts in European games and, to a lesser extent, American games.

The following table shows the development of gaming sector receipts by business segment.

The other activities segment mainly comprised the entrance fees to the main Casino and, since fiscal 2014/2015, the catering and bar receipts recorded within the gaming establishments.

In previous financial reports, the other activities segment was classified under table games. Starting from this report, other activities revenue is presented on a separate line from table games.

Gaming revenue (in million of euros)		2012/2013	2013/2014	2014/2015	%
51%	Table games	79.7	115.0	100.1	-13.0
45%	Slot machines	95.3	91.6	88.6	-3.3
4%	Other activities	1.1	1.3	7.7	-
<b>100%</b>	<b>TOTAL GAMING SECTOR</b>	<b>176.1</b>	<b>207.9</b>	<b>196.4</b>	<b>-5.5</b>

The **table games** sector reported revenue of €100.1 million in fiscal 2014/2015, compared to €115 million the previous year, down -€14.9 million or -13%.

As previously stated, this decline compared to last year was primarily attributable to the 71% decrease in table game receipts observed in the third quarter, whereas activity in the first half-year rose by 9% and fourth quarter revenue increased by 13% compared to the previous year.

For the record, the third quarter of fiscal 2013/2014 had benefited from very significant table game receipts in November 2013, i.e. €24.1 million for this specific month, representing more than 18% in annual receipts. For fiscal 2014/2015, table game activity was on the contrary marked in November 2014 by very unfavorable events for European Roulette and in particular Punto Banco, resulting in negative revenue of €5 million in the month.

The particularly unfavorable evolution in the "hold" (receipts/betting), which amounted to 15% for all games at year-end, compared to a rate of around 18% for the previous year, is therefore the primary reason for this decline in table game revenue, the decisive month having been November 2014.

The unfavorable impact of this decrease was only partially limited by the greater attendance of prestigious patrons, resulting in a 6% "drop" increase.

Gross European game receipts, which account for the highest proportion of gaming revenue, with 58% this year, decreased of -8% compared to 2013/2014. European Roulette suffered from the negative impact of the hold decrease, amounting to 14% compared to 21% last year. Punto Banco receipts remained stable compared to fiscal 2013/2014, despite an equally substantial hold reduction, which nevertheless demonstrates the growing attraction for this game. Finally, Texas Hold'Hem Ultimate receipts rose sharply.

Gross American game receipts also decreased during the year, by 16%, primarily due to the decline in the hold and as a consequence the Black Jack results at the Casino. The Sun Casino however reported a slight increase in receipts from Black Jack, which remains one of the games most appreciated by patrons. Lower receipts were also recorded for other games, such as Craps or poker, but to a lesser extent.

The **slot machines** sector posted a decline in its activity, with revenue of €88.6 million in 2014/2015, compared to €91.6 million for the previous year.

This 3% decline in receipts was essentially due to the increase in the payout ratio for players that was initiated in order to privilege their playtime. The volume of bets therefore improved by 0.5% despite the closure of the Rascasse gaming room in December 2013.

This stabilized betting was a result of the 24/7 opening of the Café de Paris Casino as from July 2014. Whereas, for the first quarter of the fiscal year, i.e. from April through to June 2014, the casino reported a decline in bets by more than 7%, the decision to remain open 24/7 reversed this trend and gave rise to a 6% increase in betting from July 2014 through to March 2015.

The events organized for the launch of this 24/7 opening and an intensified promotional policy also boosted the casino's attendance.

The other sites operating slot machines, i.e. the Casino, Sun Casino and Bay Casino, also posted a decline in their slot machine revenue.

Receipts from **other activities** amounted to €7.7 million, compared to €1.3 million for fiscal 2013/2014, the catering and bar activities at the Monte-Carlo Casino and the Café de Paris Casino now being classified under the gaming sector and not the hotel sector.

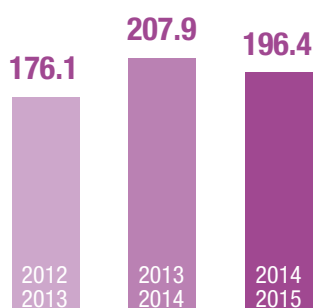
For the **entire gaming sector**, an operating loss before depreciation and amortization of €8.4 million was recorded in fiscal 2014/2015, compared to an operating income of €14.2 million for the previous year.

This €22.6 million decrease in operating loss before depreciation and amortization was primarily attributable to the aforementioned sharp decline in gaming sector revenue. The sector's earnings in fiscal 2014/2015 also take into account the impacts of the new Table Game Collective Agreement in terms of pension commitments. The amendments to the compensation and retirement terms and conditions for employees working in the company on the signature date of this agreement gave rise to an additional provision of €7.6 million expensed during the year.

After taking into account the depreciation and amortization charge, the Group reported an operating loss of €16.3 million for the gaming sector in 2014/2015, compared to an income of €5.9 million the previous year.

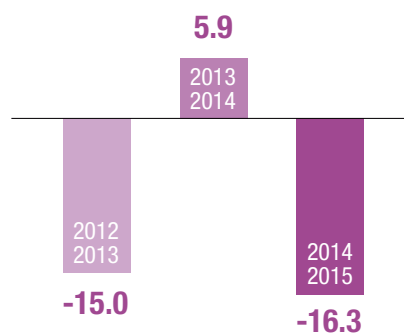
### Gaming revenue

in million of euros



### Operating income from games

in million of euros



## HOTEL SECTOR

With the start of the extensive renovation of the Hôtel de Paris in October 2014 came a more difficult period in terms of operations. Scheduled to last four years, the work conducted at the Hôtel de Paris invariably has an impact on the hotel sector's performance.

There had already been an additional depreciation and amortization charge of €5.4 million for the Hôtel de Paris in fiscal 2013/2014, due to the revised asset depreciation plan of this establishment with the prospect of the future renovation program.

With respect to 2014/2015, the hotel sector results are impacted by the Hôtel de Paris work in a proportion that is even more significant, with:

- an additional expense following the revised depreciation plan for the Hôtel de Paris in the amount of €3.7 million, nevertheless lower than the €5.4 million incurred in 2013/2014;
- the cost of compensation paid under the plan of termination of the Hôtel de Paris, or €4.1 million;
- the consequences of the Hôtel de Paris closing for three months prior to its reopening at the end of 2014 with an accommodation capacity that was reduced to 40 rooms instead of the previous 182.

The hotel sector thus posted revenue of €226.4 million for fiscal 2014/2015, compared to €237.4 million for the previous year, a -4% or €11 million decline for the overall sector. Revenue for the Hôtel de Paris declined by €11.5 million, with the start-up of the program previously described, and that of Thermes Marins Monte-Carlo decreased by €3.9 million following the establishment's partial nine-month closing to ensure the complete renovation of two of the four levels open to the public.

While at the end of the year the Hôtel Hermitage benefited from the transfer of operations from the Hôtel de Paris undergoing renovation, the solid performance of the three seaside hotels must be underscored with growth in the activity, in particular:

- at the beginning of the year, with the welcoming of participants to the Monte-Carlo Rolex Masters tennis tournament and the final tournament of the European Poker Tour and the related tournaments organized in connection with this event;
- during the low season, with the hosting of an event in November 2014 organized by a major automobile sector group, resulting in 4,000 overnight stays in the entire Resort.

The trends of the various activity segments can be analyzed as follows:

Hotel revenue (in million of euros)		2012/2013	2013/2014	2014/2015	%
42%	Accommodation	86.6	94.8	95.1	0.3
46%	Catering	107.7	113.1	103.8	-8.2
12%	Other activities	28.0	29.5	27.5	-6.8
<b>100%</b>	<b>TOTAL HOTEL SECTOR</b>	<b>222.3</b>	<b>237.4</b>	<b>226.4</b>	<b>-4.6</b>

Group **Accommodation** revenue stood at €95.1 million, compared to €94.8 million for fiscal 2013/2014.

The Group thus slightly surpassed the previous year's level of activity, despite the complete closing of the Hôtel de Paris in the third quarter and its reopening with a reduced capacity of approximately 40 rooms. The €5.4 million accommodation revenue loss observed at the Hôtel de Paris was therefore fully offset by the other Group establishments and particularly the Hôtel Hermitage, the latter benefitting from both the transfer of clientele activity from Hôtel de Paris and the reinforcement of commercial initiatives to promote its offer. The accommodation revenue growth generated by the other establishments stood at +6% for the Monte-Carlo Bay Hotel & Resort and +9% for the Méridien Beach Plaza.

The following are some of the accommodation indicators for the entire SBM Group:

- the occupancy rate increased, to stand at 64.2% compared to 59.6% for fiscal 2013/2014, with each establishment posting growth except for the Monte-Carlo Beach. As it is calculated on the number of rooms available for sale, the occupancy rate of the Hôtel de Paris also exceeded the previous year, the period of closing having covered the months with the lowest attendance;
- average accommodation prices are stable, with an increase reported for the Monte-Carlo Beach and to a lesser extent the Hôtel Hermitage. The Hôtel de Paris average price also improved with strong first-quarter growth and a minor impact from the establishment's complete closing over a period when average prices are low;
- finally, client segmentation by geographical origin remains consistent with last year, the share of French clients continuing to dominate with 19% of the market. Russian and American clients accounted for 15% and 14%, respectively.

The **catering** activity posted revenue of €103.8 million, compared to €113.1 million the previous year, for a decrease of €9.3 million. The decline is primarily due to the temporary or permanent closing of several restaurant facilities during fiscal 2014/2015: the Hôtel de Paris and Thermes Marins Monte-Carlo restaurants, and the Louis XV restaurant, which was also closed for the full three months of the establishment's complete renovation. In addition, the operations of the catering and bar activities within the Casino and the Café de Paris Casino have been assigned to the gaming sector since June 2014 rather than the hotel sector as was previously the case.

Other SBM Group establishment posted contrasted evolutions in terms of catering, with a favorable outcome for establishments that benefitted from a higher attendance rate (particularly the Hôtel Hermitage and the Monte-Carlo Bay Hotel), or a decline in activity for others, such as Jimmy'z, whose revenue decreased due to more intense local competition.

For the SBM Group as a whole, the number of meals served totaled 1,038,000, representing a loss of 98,000 compared to last year due to the aforementioned closings and the transfer of the Casino restaurants to the gaming sector. Attendance also declined at the Café de Paris, which was hindered by the Place du Casino work

and the competition from Port Hercule establishments. Overall, the average price for all establishments was stable year on year.

The hotel sector's **other activities** posted a 7% decrease in revenue, to stand at €27.5 million for fiscal 2014/2015, compared to €29.6 million the previous year. This is explained by the partial closing of the Thermes Marins Monte-Carlo establishment over nine months for the complete renovation of two of the four levels open to the public, while other activities, in particular the Monte-Carlo Beach seaside complex, rose in relation to last year.

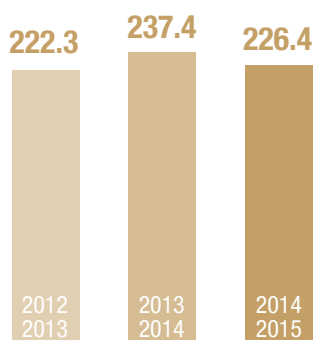
Operating income before depreciation and amortization for the **entire hotel sector** totaled €24.6 million for fiscal 2014/2015, compared to €33.6 million for fiscal 2013/2014, i.e. a decrease of €9 million.

Depreciation and amortization charges for the hotel sector decreased by €3.7 million, standing at €30.9 million for fiscal 2014/2015. The decrease in depreciation and amortization charges concerns the Hôtel de Paris for €1.4 million and the Monte-Carlo Bay Hotel & Resort for €1.8 million, this establishment preparing to celebrate the tenth anniversary of its operations.

After taking into account depreciation and amortization charges, the hotel sector posted an operating loss of -€6.2 million for fiscal 2014/2015, compared to a loss of -€1 million the previous year.

### Hotel revenue\*

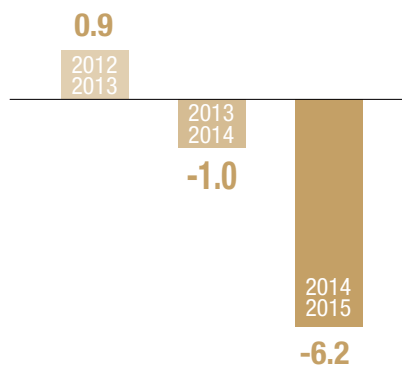
in million of euros



\* including Méri dien Beach Plaza revenue : 22.8M€ in 2012/2013, 32.3M€ in 2013/2014 and 34.6M€ in 2014/2015.

### Operating income from hotels

in million of euros



## LEASING SECTOR

Revenue for the leasing sector stood at €28.9 million for fiscal 2014/2015, compared to €26.1 million the previous year, for a growth rate of 11%.

Leasing revenue (in million of euros)		2012/2013	2013/2014	2014/2015	%
54%	Commercial leasing	14.6	15.1	15.6	3.4
46%	Residential leasing	9.1	11.1	13.3	20.2
<b>100%</b>	<b>TOTAL LEASING SECTOR</b>	<b>23.7</b>	<b>26.1</b>	<b>28.9</b>	<b>10.6</b>

The **commercial leasing** segment, which combines the boutique and office leasing income streams, posted revenue of €15.6 million for fiscal 2014/2015, compared to €15.1 million the previous year. The rise is due to the yearly rent indexing and the leasing of the Jardins des Boulingrins boutiques, to replace the commercial spaces previously located in the Sporting d'Hiver building and the Beaux-Arts wing of the Hôtel de Paris.

The **residential leasing** segment mainly comprises the exclusive Monte-Carlo Bay and Balmoral residences. In 2014/2015, three Villas du Sporting were commissioned, an unprecedented property development in the Principality of Monaco. Surrounded by luxurious vegetation, each villa has a private swimming pool, in the shade of stone pines, cypresses, Atlas cedars and magnificent palm trees.

Residential leasing revenue amounted to €13.3 million for fiscal 2014/2015, compared to €11.1 million for fiscal 2013/2014, an increase of €2.2 million due to the gradual leasing of the three aforementioned villas.

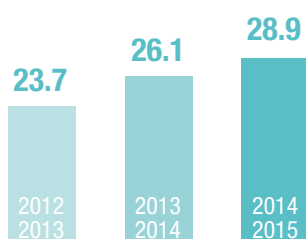
For the **leasing sector as a whole**, operating income before depreciation and amortization stood at €25.6 million for fiscal 2014/2015, compared to €22.8 million the previous year, an increase of €2.8 million.

The sector's depreciation and amortization charge rose by €3.1 million during the year, with the commissioning of the Villas du Sporting and the Pavillons des Boulingrins.

Taking into account the depreciation and amortization charge, operating income for the leasing sector stood at €17.6 million, identical to that of the previous year.

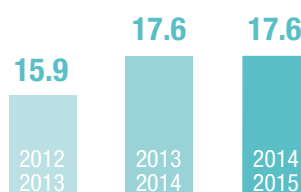
### Leasing revenue

in million of euros



### Operating income from leasing

in million of euros



### 3.1.3 2014/2015 consolidated earnings and other financial aggregates

The table below presents the SBM Group's consolidated statement of income for the years ended March 31, 2014 and March 31, 2015:

<i>(in thousands of euros)</i>	2013/2014 Fiscal year	2014/2015 Fiscal year
<b>Revenue</b>	<b>472,512</b>	<b>452,385</b>
Cost of goods sold, raw materials & other supplies	-52,760	-51,204
Other external charges	-120,094	-117,807
Taxes and similar payments	-34,250	-31,827
Wages and salaries	-217,799	-222,615
Depreciation and amortization	-51,964	-51,629
Other operating income and expenses	-7,402	-8,819
<b>Operating income</b>	<b>-11,757</b>	<b>-31,517</b>
Income from cash and cash equivalents	15	25
Gross finance costs	-332	-886
<b>Net finance costs</b>	<b>-317</b>	<b>-860</b>
Other financial income and expenses	33,231	42,203
Income tax expense		
Net income/(loss) of associates	-3,847	350
<b>Consolidated net income</b>	<b>17,310</b>	<b>10,175</b>
Non controlling interests (minority shares)	-57	-136
<b>CONSOLIDATED NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY</b>	<b>17,252</b>	<b>10,040</b>
Average number of shares issued	18,160,490	18,282,389
Net earnings per share <i>(in euros)</i>	0.95	0.55
Net diluted earnings per share <i>(in euros)</i>	0.95	0.55

<b>Consolidated net income</b>	<b>17,310</b>	<b>10,175</b>
<b>Items that will not be reclassified subsequently to profit or loss</b>		
♦ Actuarial gains and losses on employee benefits (IAS 19 revised)	427	-6,136
♦ Share of profit/(loss) of associates	6	-46
<b>Items that may be reclassified subsequently to profit or loss</b>		
♦ Gains and losses on the remeasurement of available-for-sale financial assets (IAS 39)	-27,683	-40,350
♦ Share of profit/(loss) of associates		71
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>-9,941</b>	<b>-36,286</b>
Of which attributable to the owners of the parent company	-9,998	-36,415
Of which attributable to non controlling interests (minority interests)	57	129

The decreases in "Costs of goods sold, raw materials & other supplies" for €1.6 million and "Other external charges" for €2.3 million are primarily related to the aforementioned closings of establishments above and to reductions in certain external charges (commissions paid to agents, fees, better control over invitations).

The change in "Taxes and similar payments" is attributable to the decrease in the licensing fee on gross gaming receipts, because of lower gaming receipts during the year.

The €4.8 million increase in "Wages and salaries" is primarily due to pension commitments arising from the 2014/2015 inclusion

of the new Table Game Collective Agreement. The amendments to the compensation and retirement terms and conditions for employees working in the company on the signature date of this agreement gave rise to an additional provision of €7.6 million expensed during the year.

Lastly, "Depreciation and amortization" decreased by €0.3 million, the increase in the charge for the leasing sector in the amount of €2.7 million (commissioning of the Pavillons des Boulingrins and the Villas du Sporting) and the new administrative site being totally offset by a €3.7 million decrease in the charge for the hotel sector (Hôtel de Paris and Monte-Carlo Bay Hotel).

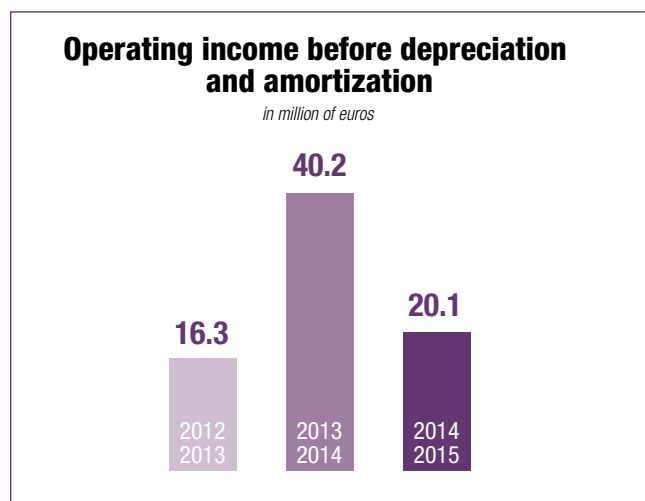


## Analysis of the financial position and activity of SBM Group during fiscal year 2014/2015

PRESENTATION OF FISCAL YEAR 2014/2015 RESULTS

The Group posted an **operating loss** of -€31.5 million, compared to a loss of -€11.8 million the previous year. The decline is due to a drop in gaming revenue, the start-up of work at the Hôtel de Paris and its operation under a reduced capacity of 40 rooms, and the

recognition of a non-recurring charge of €7.6 million to take into account the impacts of the new Table Game Collective Agreement with respect to pension commitments.

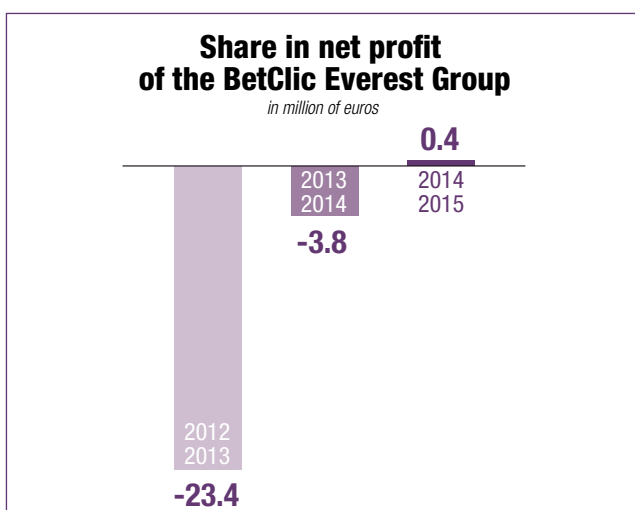
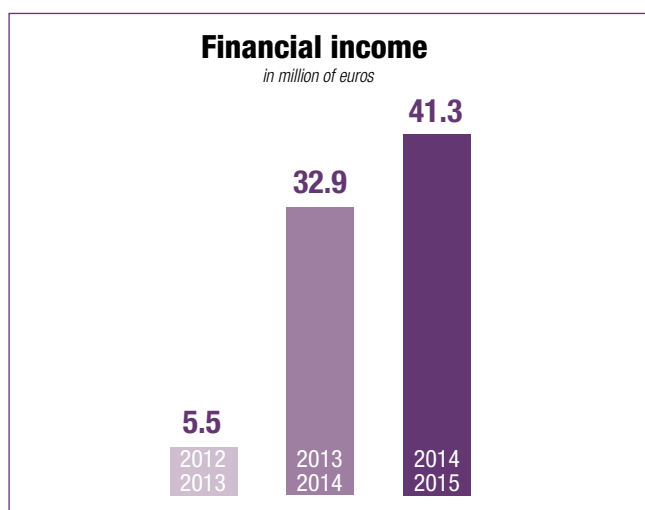


The SBM Group recognizes actuarial gains and losses relating to post-employment benefits in accordance with IAS 19 revised, whose adoption is mandatory for financial periods beginning on or after January 1, 2013.

In order to compare results, the 2012/2013 data has been restated so as to include the retrospective adoption of this standard, resulting in the cancellation of a €0.7 million charge.

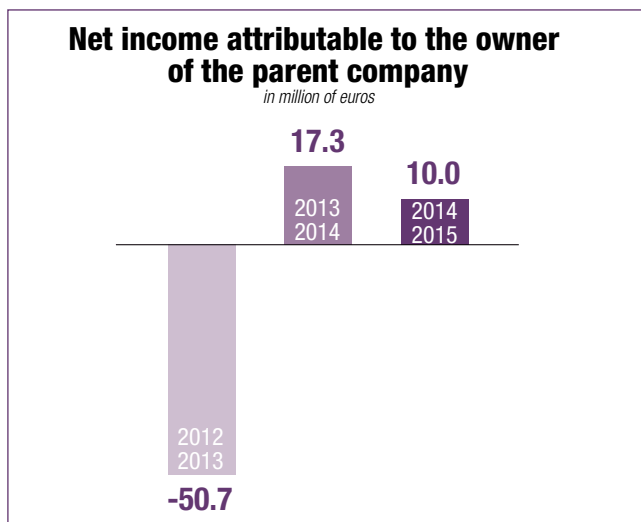
**Financial income** for fiscal 2014/2015 totaled €41.3 million, compared to a profit of €32.9 million the previous year. The Group in fact benefitted from the sale of 400,000 Wynn Resorts, Ltd shares in April 2014, which generated a capital gain of €38 million, compared to a capital gain of €32.9 million in April 2013 for the same number of shares sold.

Finally, the **equity-accounting consolidation of Betclic Everest Group**, an on-line gaming group in which the Group has a 50% stake, requires the recognition of 50% of its net income for the period in question, resulting in a first-ever positive share in the amount of €0.4 million, compared to a negative share of -€3.8 million for fiscal 2013/2014. This change reflects the ongoing initiatives of Betclic Everest Group to rationalize its operating costs and develop sports betting activities.



3

Consolidated net income attributable to the owners of the parent company posted a profit of €10 million for fiscal 2014/2015, compared to €17.3 million for fiscal 2013/2014.



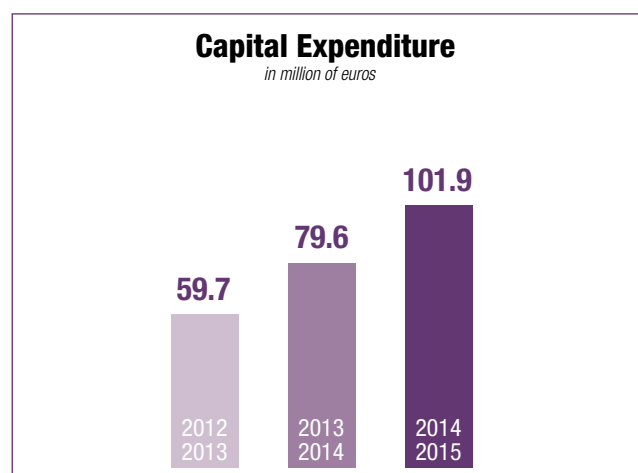
In order to compare results, the 2012/2013 data has been restated, as previously indicated, so as to include the retrospective adoption of IAS 19 revised, resulting in the cancellation of a €0.7 million charge.

This change had a negative impact of €9.3 million on the April 1, 2013 opening balance of Equity attributable to the owners of the parent company.

The change in accounting method is described in note 2.4 of the notes associated to 2013/2014 consolidated financial statements of the 2014 "Document de Référence".

Because of the decline of operating performance, **cash from operations** amounted to €21.1 million for fiscal 2014/2015, compared to €44.3 million the previous year. After taking into account the change in the working capital requirement, net cash flows from operations totaled €40.2 million for fiscal 2014/2015, compared to €67.6 million for fiscal 2013/2014.

In addition, the continued roll-out of the **investment** program represented a cash outflow of €101.9 million for fiscal 2014/2015 with respect to acquisitions of property, plant and equipment, intangible assets and long-term investments, compared to €79.6 million the previous year. After taking into account the gains on asset disposals, of which €43.9 million for the Wynn Resorts, Ltd. shares in 2014/2015 compared to €38 million the previous year and the change in loans and advances granted, net cash flow used in investing activities amounted to €52.5 million for fiscal 2014/2015, compared to €43.2 million the previous year.



With respect to financing activities, the Group carried out a capital increase in March 2015 for a gross amount of €220 million, and a net gain of €215.6 million following the allocation of capital increase costs to paid-in capital. The SBM Group's credit facility with a pool of financial institutions expired as of March 31, 2015. The capital increase enabled the repayment of the draw-downs from this facility, which amounted to €70 million prior to the March 27, 2015 repayment.

As of March 31, 2015, the SBM Group's **net cash position** was positive at €186.2 million, compared to a negative balance of €15.6 million year on year.

### 3.1.4 Parent Company results of Société des Bains de Mer

The financial statements of Société des Bains de Mer, the Parent Company, present the following results:

Société des Bains de Mer – Parent Company (in million of euros)	2012/2013	2013/2014	2014/2015	Variation (in million of euros)
<b>Revenue</b>	<b>373.3</b>	<b>418.7</b>	<b>396.4</b>	<b>-22.3</b>
<b>Operating income/(loss)</b>	<b>-35.6</b>	<b>-17.7</b>	<b>-35.2</b>	<b>-17.5</b>
Financial income/(loss)	9.4	5.6	6.0	0.4
Exceptional income/(loss)	-4.2	30.4	29.3	-1.1
<b>NET INCOME/(LOSS)</b>	<b>-30.4</b>	<b>18.3</b>	<b>0.1</b>	<b>-18.2</b>

## REVENUE

Revenue amounted to €396.4 million for fiscal 2014/2015, compared to €418.7 million the previous year, for a decrease of €22.3 million.

## OPERATING INCOME

Operating income was negative at -€35.2 million, compared to a loss of -€17.7 million in 2013/2014. The decline is due to a decrease in gaming revenue, the start-up of work at the Hôtel de Paris and its operation under a reduced capacity of 40 rooms, and the recognition of a non-recurring charge of €7.6 million to take into account the impacts of the new Table Game Collective Agreement with respect to pension commitments.

## FINANCIAL INCOME OR LOSS

Financial investment income and borrowing costs are recorded in financial income or loss.

The item also includes the financial income generated by the financing of certain subsidiaries, such revenue being cancelled in

the consolidated financial statements as part of the elimination of the SBM Group's inter-company transactions.

## NET EXCEPTIONAL ITEMS

Net exceptional items for fiscal 2014/2015 amounted to €29.3 million, compared to €30.4 million the previous year.

This result primarily represents the capital gain on the sale of the Wynn Resorts, Ltd shares for €38.8 million in fiscal 2014/2015, compared to €32.9 million the previous year, the intra-Group provisions, and a debt waiver for the Société des Thermes Marins Monte-Carlo subsidiary in the amount of €2.2 million, eliminated in the consolidated accounts.

## NET INCOME

Parent Company net income for fiscal 2014/2015 amounted to €0.1 million, compared to €18.3 million the previous year, for a €18.2 million decrease.

## 3.1.5 Article 23 of the Order of March 5, 1895

We hereby inform you of the transactions directly or indirectly involving your Company and its Directors, or between your Company and its affiliated or non-affiliated companies with common Directors:

■ transactions involving the affiliates of your Company:

- Société Anonyme Monégasque d'Entreprise de Spectacles (S.A.M.E.S.);
- Société Anonyme Monégasque des Thermes Marins Monte-Carlo (S.T.M.);
- Société Anonyme Monégasque Générale d'Hôtellerie (SOGETEL);
- Société Anonyme Monégasque Hôtelière du Larvotto (S.H.L.);
- Société Financière et d'Encaissement (S.F.E.);
- Société Civile Particulière Soleil du Midi;
- Société Civile Immobilière de l'Hermitage;
- Société des Bains de Mer, USA, Inc.;
- Société Monte-Carlo SBM Singapore, PTE Ltd;
- S.à.r.l. Monte-Carlo SBM International;
- SARL Café Grand Prix;
- Société Betclic Everest Group;

■ and:

- business relations with Société Monégasque pour l'Exploitation du Tournoi de Tennis (S.M.E.T.T.), in which the Company is a shareholder;
- bank operations conducted with Banque J. Safra (Monaco) S.A., Mr. Jean-Louis Masurel being a Director, for the following transactions:
  - participation in a pool of financial institutions with whom the Company has a credit facility,
  - lease granted by the Company for premises in the Belle Epoque building;
- wine purchases conducted on an arm's length basis with Société des Vins de Fontfroide, which is owned and managed by Mr. Jean-Louis Masurel, for non-material amounts;
- advisory operations conducted on an arm's length basis with Société Arcos Investissement which is owned and managed by Mr. Jean-Louis Masurel, for non-material amounts;
- and advisory operations conducted on an arm's length basis with Société PGL Conseil which is owned and managed by Mr. Pierre Letzelter, for non-material amounts.

## 3.2 Capital expenditure and future outlook

### 3.2.1 Capital expenditure

The Group pursued a capital expenditure program in the amount of €100.1 million in fiscal 2014/2015, compared to €80.7 million in 2013/2014 and €61.4 million in 2012/2013.

Capital expenditures (in thousands of euros)	Year ended 03/31/2013	Year ended 03/31/2014	Year ended 03/31/2015
Gaming sector	12,923	1,376	3,399
Hotel sector	11,058	19,349	32,700
Leasing sector	27,228	50,297	49,032
Other activities and common services	10,210	9,650	14,966
<b>TOTAL</b>	<b>61,419</b>	<b>80,671</b>	<b>100,096</b>

#### GAMING SECTOR

Capital expenditure in the gaming sector amounted to €3.4 million in fiscal 2014/2015.

Renewal of the slot machine pool represents a significant portion of the sector's capital expenditure, in order to maintain a competitive edge in terms of gaming offers and innovation and match the latest trends.

In addition, preliminary studies have been initiated for the renovation and extension of the Café de Paris Casino, as described in Chapter 3.2.2 below.

#### HOTEL SECTOR

Hotel sector capital expenditure amounted to €32.7 million for fiscal 2014/2015, including €13.7 million for the Hôtel de Paris project, and €9.8 million for the Thermes Marins Monte-Carlo.

The Thermes Marins Monte-Carlo establishment underwent major renovation during the fiscal year, requiring a nine-month closing. The overhaul covered two of the four operational floors where the pool, fitness, catering, boutique and water therapy activities are located and a technical upgrade.

The objective of this renovation is to offer an upscale health and wellbeing center to an ever more demanding clientele and to position the establishment in a health offering that corresponds to the Principality of Monaco's development plan. It is through these efforts that the Thermes Marins Monte-Carlo will regain the leading European positioning that it had at the time of its inauguration in 1995.

Discussions are underway to determine whether to pursue this renovation for the two remaining levels, the ground floor (welcome desk, esthetics, hair dressing) and the -1 sublevel (beauty treatments, massages and technological treatments).

The significant capital expenditure in the hotel sector provides the SBM Group with an offering tailored to its clientele. The Group was nevertheless convinced that this approach had to be strengthened and the extensive renovation of the Hôtel de Paris, described in Chapter 3.2.2 below, is the best illustration.

#### LEASING SECTOR

Leasing sector capital expenditure amounted to €49.0 million in fiscal 2014/2015.

The Villas du Sporting project was achieved in fiscal 2014/2015. Ideally located in the Sporting Monte-Carlo peninsula, the three Villas du Sporting represent an absolutely unprecedented achievement in Monaco, surrounded by luxurious vegetation, in the shade of stone pines, cypresses, Atlas cedars and magnificent palm trees. They each have a private swimming pool and direct access to the sea. The project represents a total investment of €31.8 million, including €7.8 million for fiscal 2014/2015. As of March 31, 2015, two of the three Villas had been leased and the third should be leased during the first half of 2015/2016.

With respect to the real estate development project in the heart of Monte-Carlo described in Chapter 3.2.2 below, the expenses incurred during the year amount to €40.8 million.

## OTHER ACTIVITIES AND COMMON SERVICES

Capital expenditure for other activities and common services amounted to €15.0 million for fiscal 2014/2015.

Completion of the real estate project for the Sporting d'Hiver site necessitated the transfer of the SBM Group's head office functions that had been located at the complex. The Group's administrative and support functions (executive management, strategic marketing and communication, human resources, construction and real estate, finance and management, IT, purchasing, etc.) were thus grouped on one site, in the Aigue-Marine building located in Monaco's Fontvieille district. Established on five levels, four of which are owned by the SBM Group and the last leased, this head office transfer required a major adaptation work. The total project amounts to €14.5 million, out of which €10.7 million during fiscal 2014/2015. The team transfers were finalized in the summer of 2014, uniting all the teams for the first time on a single site, rather than four sites previously.

### 3.2.2 *Main ongoing projects and future outlook*

#### PURSUIT OF THE CAPITAL EXPENDITURE PROGRAM

Projects ongoing as of March 31, 2015 will continue in 2015/2016, under the capital expenditure program defined by the SBM Group, and in line with past policy.

The main ongoing projects are as follows:

#### GAMING SECTOR

A program to extend and totally refurbish the Café de Paris Casino has been initiated.

The extension consists in the creation of a new 350 m<sup>2</sup> outside terrace overlooking the Spélugues gardens. The space will enable the installation of new machines accessible to all customers, and particularly smokers, and feature a bar and catering service.

The main points concerning the renovation program for existing spaces are as follows:

- creation of a centrally positioned bar, a key architectural element that will be a focal point for the establishment;
- creation of a convivial catering space, a new offering requiring the construction of a below-ground kitchen;
- a true architectural enhancement of the existing outside terrace, with the addition of glass canopies in particular;
- a complete technical overhaul of the installations.

The number of slot machines at the Café de Paris Casino should not change, but the completion of this works program will provide a complete offering in terms of events and a special environment that should be highly popular with the clientele.

The total budget is approximately €9 million. The overall interior space renovation project will be completed at the end of July 2015 and the new outside terrace should be opened next fall.

## HOTEL SECTOR

The extensive refurbishment of the Hôtel de Paris is the hotel sector's main ongoing project.

The refurbishment of the Hôtel de Paris will cover the entire establishment, with a reorganization of both client and service areas. The total accommodation capacity will be similar to the current capacity, but the surface area of the rooms and the number of suites will increase.

The program's other structural components include:

- an improvement to the roof which would house a new spa, fitness and swimming pool area reserved for the hotel's clientele, exceptional suites and a "roof-top villa" with a private garden and swimming pool;
- the creation of a garden courtyard at the center of the establishment;
- the development of boutique spaces;
- the opening of the Bar Américain and the future restaurant on the south-facing terrace offering a 180° view from the casino to Port Hercule;
- the adoption of cutting-edge technologies and a direct underground link to the reception and conference equipment of the future building complex.

The refurbishment and innovations will enable the Hôtel de Paris to remain at the forefront in terms of an increasingly demanding palace client.

The hotel's historical façade, facing the Café de Paris Monte-Carlo, will remain intact. Legendary places, such as the lobby and the wine cellars, and emblematic establishments, such as the Bar Américain, the Salle Empire, the Louis XV and the Grill, will be maintained.

Scheduled to extend over four years, the project will include demolition and excavation work, as well as the total reconstruction of the Rotonde and Alice wings. It was nevertheless decided to keep the establishment partially open throughout the refurbishment to limit to a maximum the project's impact on employees.

To prepare for its partial operation, the Hôtel de Paris was closed for three months at the end of 2014 and reopened at the end of December with capacity reduced to approximately 40 rooms.

The Hôtel de Paris refurbishment will cost between €280 and €300 million over the 2014-2018 period, including the estimated operating losses.

As of March 31, 2015, an amount of €27.5 million had already been invested in the project, of which €13.7 million for fiscal 2014/2015.

**LEASING SECTOR**

Similarly, the real estate development at the heart of Monte-Carlo, on the site previously occupied by the Sporting d'Hiver, represents the main project commitment for the leasing sector, the key features of which are outlined below.

The Sporting d'Hiver building will be replaced by seven main buildings as part of a mixed-use development community planning project that will combine shops, prestigious residences, offices, leisure and cultural space. It will combine 4,600 m<sup>2</sup> of prestigious boutiques on three floors (basement, ground floor and mezzanine), luxury residences covering 12,900 m<sup>2</sup> on various floors, 2,500 m<sup>2</sup> in office space, 2,500 m<sup>2</sup> in conference areas with multimedia technologies, an exhibition hall of 400 m<sup>2</sup> and 350 parking spaces.

Among the priority tasks allocated to the architect include the design of an ensemble that will revitalize the neighborhood, transforming it into a place of vitality and conviviality, and serving as an example of green urbanism and sustainable development: creations at the landscaped site include 30% of additional space open to the public and, at its center, a new tree-lined pedestrian thoroughfare joining the avenue des Beaux-Arts and the Jardins Saint-James.

The total cost for completing this major real estate and urbanism project in the heart of Monte-Carlo is between €370 and €390 million over the 2013-2018 period.

As of March 31, 2015, an amount of €92 million had already been invested in the project, including:

- design costs for €33.7 million;
- construction and development costs for the Pavillons in the Jardins des Boulingrins for €21.7 million;
- costs to repurchase leasehold rights for €27.6 million.

The share of these investments for fiscal 2014/2015 amounted to €40.8 million.

Given these various projects, the estimated capital expenditure for fiscal 2015/2016 should amount to approximately €105 million, of which nearly €75 million for the two major projects described above.

**FUTURE OUTLOOK**

The extensive refurbishment of the Hôtel de Paris and the real estate development in the heart of Monte-Carlo are two key components of the SBM Group's development strategy.

With these projects, the SBM Group seeks to generate an additional annual operating income, before depreciation and amortization, exceeding €50 million by 2019.

These projects represent an unprecedented investment effort, with a cost estimated at between €500 and €540 million over the 2015-2018 period, excluding operating losses related to the partial closing of the Hôtel de Paris.







# 4

## Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports

Complete Parent Company Financial Statement and Consolidated Financial Statement (annual financial statements and notes associated to financial statements) are presented in Chapter 20.3.1 of the "Document de Référence" registered in French language on July 10<sup>th</sup>, 2015 with the French Financial Markets Authority (*Autorité des Marchés Financiers*).

The following information relates to synthesis financial statements (statement of financial position, statement of income, cash flow statement, statement of changes in equity), and associated Statutory Auditors and Contractual Auditor's reports.

<b>4.1 Annual financial statements in accordance with Monegasque accounting standards – Synthesis</b>	<b>28</b>	<b>4.3 Company results over the last five fiscal years</b>	<b>39</b>
4.1.1 Balance sheet as of March 31 <sup>st</sup> , 2015 – in accordance with generally accepted accounting principles in Monaco	28	<b>4.4 Group consolidated financial statements – Synthesis</b>	<b>40</b>
4.1.2 Statement of income – in accordance with generally accepted accounting principles in Monaco	30	4.4.1 Consolidated statement of financial position as of March 31 <sup>st</sup> , 2015	40
4.1.3 Statutory Auditor's Report	31	4.4.2 Consolidated statement of income	41
4.1.4 Statutory Auditor's Special Report	32	4.4.3 Consolidated cash flow statement	42
		4.4.4 Consolidated statement of changes in equity	43
<b>4.2 Annual financial statements in accordance with French accounting standards – Synthesis</b>	<b>34</b>	4.4.5 Contractual Auditor's and Statutory Auditors' Report on the consolidated financial statements	44
4.2.1 Balance sheet as of March 31 <sup>st</sup> , 2015 – in accordance with generally accepted accounting principles in France	34	<b>4.5 Statutory Auditors and Contractual Auditor's fees</b>	<b>45</b>
4.2.2 Statement of income – in accordance with generally accepted accounting principles in France	36		
4.2.3 Cash flow statement for the period ended March 31 <sup>st</sup> , 2015 – in accordance with generally accepted accounting principles in France	37		
4.2.4 Contractual Auditor's and Statutory Auditors' Report on the financial statements prepared in accordance with French accounting regulations	38		

## 4.1 Annual financial statements in accordance with Monegasque accounting standards – Synthesis

### 4.1.1 Balance sheet as of March 31<sup>st</sup>, 2015 – in accordance with generally accepted accounting principles in Monaco

#### ASSETS

	2014/2015 Fiscal year			2013/2014 Fiscal year
	Gross	Depreciation, amortization and provisions	Net	Net
<i>(in thousands of euros)</i>				
<b>CURRENT ASSETS OR ASSETS RECOVERABLE IN LESS THAN 1 YEAR</b>	<b>285,848</b>	<b>39,947</b>	<b>245,901</b>	<b>73,519</b>
Cash in hand	15,756		15,756	15,747
Banks: deposit on demand	1,789		1,789	1,510
Other assets on demand	36		36	29
Banks: time deposits				
Marketable securities	162,793		162,793	
Operating receivables	28,777	1,718	27,059	7,555
Other receivables	14,161	327	13,834	10,273
Investment accounts				
Affiliate accounts	58,631	37,902	20,730	35,068
Assets withheld	3,905		3,905	3,339
<b>INVENTORY</b>	<b>10,574</b>	<b>50</b>	<b>10,524</b>	<b>11,197</b>
<b>ADVANCE PAYMENTS OR GUARANTEES</b>	<b>324</b>		<b>324</b>	<b>391</b>
Payments on account on orders	324		324	391
<b>ASSETS TO MATURE IN OVER 1 YEAR</b>				
Loans				
<b>NON-CURRENT ASSETS</b>	<b>782</b>		<b>782</b>	<b>797</b>
Deposits and guarantees paid	782		782	797
<b>PARTICIPATING INTERESTS</b>	<b>300,183</b>	<b>50,491</b>	<b>249,691</b>	<b>263,113</b>
Affiliates	300,079	50,475	249,604	257,950
Other participating interests	104	16	88	5,164
<b>FIXED ASSETS</b>	<b>1,285,081</b>	<b>729,177</b>	<b>555,904</b>	<b>508,864</b>
Intangible assets:				
♦ Concessions, patents & similar	28,827	23,296	5,531	6,375
♦ Leasehold rights	18	18		
♦ Assets in progress	641		641	706
Property, plant & equipment:				
♦ Land	81,657		81,657	81,967
♦ Revaluation reserves as of 03/31/1979	35,616	35,616		
♦ Land development	2,491	2,491		
♦ Buildings	770,281	447,426	322,855	272,684
♦ Industrial and technical plant	201,137	169,507	31,630	34,737
♦ Other PP&E	63,490	50,823	12,666	9,717
♦ PP&E in progress	100,924		100,924	102,677
<b>Total assets</b>	<b>1,882,792</b>	<b>819,666</b>	<b>1,063,126</b>	<b>857,882</b>
<b>CHARGES TO BE AMORTIZED</b>	<b>56</b>		<b>56</b>	
<b>ACCRUED INCOME &amp; DEFERRED CHARGES</b>	<b>6,667</b>		<b>6,667</b>	<b>5,732</b>
Prepaid expenses	5,631		5,631	5,652
Other suspense accounts	1,036		1,036	54
Foreign exchange differences				26
<b>GRAND TOTAL</b>	<b>1,889,515</b>	<b>819,666</b>	<b>1,069,849</b>	<b>863,614</b>
<b>CLEARING ACCOUNTS</b>				
Directors' shares held as management guarantees			5	5
Deposits and guarantees given (BEG operations)			90,186	71,190
Deposits received			2,786	3,939
Other guarantees received			71,500	59,500
Trade payables			133,421	99,450
Third-party receivables for bank guarantees given				
Opening of credit facility and confirmed unused overdrafts			5,000	81,000
Variable-rate hedge			100,000	100,000
			<b>402,898</b>	<b>415,084</b>



# Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports

ANNUAL FINANCIAL STATEMENTS IN ACCORDANCE WITH MONEGASQUE ACCOUNTING STANDARDS – SYNTHESIS

## LIABILITIES & STOCKHOLDERS' EQUITY

<i>(in thousands of euros)</i>	<b>2014/2015 Fiscal year</b>	<b>2013/2014 Fiscal year</b>
<b>LIABILITIES PAYABLE IN LESS THAN 1 YEAR</b>	<b>131,603</b>	<b>172,954</b>
Bank overdrafts		
Bills payable	7,254	4,789
Operating liabilities	63,201	66,670
Affiliate accounts	14,223	10,365
Employee accounts	27,698	33,124
Borrowings	86	40,181
Other liabilities	4,528	4,470
Liabilities withheld	14,613	13,354
<b>ADVANCE COLLECTIONS OR GUARANTEES</b>	<b>20,290</b>	<b>22,854</b>
Advances received	12,591	16,894
Deposits and guarantees received	7,699	5,960
<b>LIABILITIES TO MATURE IN OVER 1 YEAR</b>	<b>27,833</b>	<b>20,467</b>
Operating liabilities		
Liabilities withheld	27,833	20,467
<b>PROVISIONS FOR CONTINGENCIES</b>	<b>3,762</b>	<b>4,508</b>
Other provisions for contingencies	3,762	4,508
<b>ACCRUED LIABILITIES &amp; DEFERRED INCOME</b>	<b>110,448</b>	<b>81,938</b>
Revenues to be recorded in future fiscal years	102,167	73,011
Other accrued liabilities and deferred income	207	225
Foreign exchange differences	99	31
Investment grant		
♦ gross	17,535	17,535
♦ amortization	-9,560	-8,864
<b>STOCKHOLDERS' EQUITY</b>		
<b>Common stock, additional paid-in capital and reserves</b>	<b>430,805</b>	<b>215,173</b>
Common stock: 24,516,661 shares of €1 each	24,517	18,160
Additional paid-in capital on shares	214,650	5,374
Revaluation reserves:		
♦ Revaluation surplus 03/31/1990	167,694	167,694
♦ Revaluation reserve 03/31/1979	23,944	23,944
<b>Reserves:</b>	<b>161,605</b>	<b>161,238</b>
♦ Statutory reserve	1,816	1,816
♦ Optional reserve	148,799	148,799
♦ Contingency reserve	10,990	10,623
♦ Long-term capital gains		
<b>Results:</b>	<b>183,504</b>	<b>184,481</b>
♦ Retained earnings	183,389	166,146
♦ Net income for the period	115	18,336
<b>Total stockholders' equity</b>	<b>775,913</b>	<b>560,893</b>
<b>GRAND TOTAL</b>	<b>1,069,849</b>	<b>863,614</b>
<b>CLEARING ACCOUNTS</b>		
Directors' shares held as management guarantees	5	5
Deposits and guarantees given (BEG operations)	90,186	71,190
Deposits received	2,786	3,939
Other guarantees received	71,500	59,500
Trade payables	133,421	99,450
Third-party receivables for bank guarantees given		
Opening of credit facility and confirmed unused overdrafts	5,000	81,000
Variable-rate hedge	100,000	100,000
	<b>402,898</b>	<b>415,084</b>

## 4.1.2 Statement of income – in accordance with generally accepted accounting principles in Monaco

<i>(in thousands of euros)</i>	<b>2014/2015 Fiscal year</b>	<b>2013/2014 Fiscal year</b>
<b>MAIN ACTIVITY</b>		
Gaming receipts	208,763	224,620
Services rendered	193,119	197,824
Sales of bought-in goods	6,690	7,675
Other receipts	753	1,157
Less: intra-group transfers	-12,183	-11,421
<b>Total income from main activity</b>	<b>397,142</b>	<b>419,855</b>
To be deducted:		
♦ Cost of purchase of bought-in goods	-4,414	-4,674
♦ Purchases of raw materials and supplies	-137,013	-141,892
♦ License fees, duties and taxes other than income tax	-31,775	-34,196
♦ Wages and salaries	-186,600	-183,006
♦ Other operating expenses	-21,075	-25,097
♦ Depreciation and amortization charges	-45,758	-46,350
Provisions:		
♦ Charges	-23,118	-17,470
♦ Write-backs	17,063	14,319
	-432,690	-438,365
<b>Total expenses from main activity</b>	<b>-432,690</b>	<b>-438,365</b>
Share in proceeds from joint ventures	-213	-152
<b>Net income/(loss) from main activity</b>	<b>-35,760</b>	<b>-18,662</b>
<b>RELATED ACTIVITIES</b>		
Financial net income/(loss)	-829	-1,264
Revenues from participating interests	6,700	7,031
Provisions:		
♦ Charges	-29	-132
♦ Write-backs	213	
<b>Net income/(loss) from related activities</b>	<b>6,056</b>	<b>5,636</b>
<b>EXCEPTIONAL INCOME/(EXPENSES)</b>		
Various exceptional expenses	36,157	33,341
Provisions:		
♦ Charges	-7,401	-3,546
♦ Write-backs	496	645
<b>Net exceptional items</b>	<b>29,251</b>	<b>30,440</b>
<b>Net income/(loss) from prior years</b>	<b>568</b>	<b>921</b>
<b>NET INCOME/(LOSS) FOR THE PERIOD</b>	<b>115</b>	<b>18,335</b>



### 4.1.3 Statutory Auditor's Report

Year ended March 31<sup>st</sup>, 2015

**André Garino**  
Expert-Comptable  
2, rue de la Lùjèrneta  
98000 Principauté de Monaco

**Louis Viale**  
Expert-Comptable  
12, avenue de Fontvieille  
98000 Principauté de Monaco

Dear Shareholders,

In accordance with the legal requirements in article 25 of the law n° 408 of January 20<sup>th</sup>, 1945 and with the terms of our appointment in accordance with article 8 of the aforementioned law and the annual general shareholder meeting held on September 19<sup>th</sup>, 2014 for the years 2014-2015, 2015-2016 and 2016-2017, we submit to you our report on the Financial Statements for the year ended March 31<sup>st</sup>, 2015.

The Financial Statements and other internal documents approved by the Board of Directors were made available for the purpose of our audit in a timely manner.

Our audit, which was designed to allow us to express an opinion on these Financial Statements, was performed in accordance with professional auditing standards. It includes an examination of the balance sheet as of March 31<sup>st</sup>, 2015 and of the Statement of Profit and Loss for the year 2014-2015.

The total balance sheet is €1,069,849 thousand. The net profit for the fiscal year ending March 2015, is €115 thousand. The Shareholders' equity is worth €775,913 thousand.

These documents were prepared under the same accounting principles and methods as last year.

We examined the various components of the assets and liabilities together with methods used for their valuation and the matching of revenues and expenses.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require us to plan and perform the audit to obtain a reasonable assurance that the Financial Statements are free of material misstatement.

An audit requires examining the evidence supporting the amounts and disclosures in the Financial Statements, on a test basis or by other selection methods. It also includes assessing the assumptions made by the management regarding the accounting policies and estimates as well as the overall presentation of the Financial Statements.

In our opinion, the Financial Statements attached to this report and submitted to your approval give a true and fair view of the company's position and its assets and liabilities as of March 31<sup>st</sup>, 2015 and the result of the transactions for the twelve months then ended. The Financial Statements are prepared, in all material respects, in accordance with the applicable financial reporting framework.

We also examined the note to the Financial Statements included in the Board of Directors' report, the proposed allocation of the year net income and the compliance with legal and statutory provisions applying to the running of the Company. We do not have any further comments.

Monaco, July 9<sup>th</sup> 2015

The Statutory Auditors

**André GARINO**

**Louis VIALE**



## *Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports*

ANNUAL FINANCIAL STATEMENTS IN ACCORDANCE WITH MONEGASQUE ACCOUNTING STANDARDS – SYNTHESIS

### **4.1.4 Statutory Auditor's Special Report**

---

**Year ended March 31<sup>st</sup>, 2015**

**André Garino**  
Expert-Comptable  
2, rue de la Lùjèrneta  
98000 Principauté de Monaco

**Louis Viale**  
Expert-Comptable  
12 avenue de Fontvieille  
98000 Principauté de Monaco

Dear Shareholders,

In accordance with the legal requirements of the article 24 of the Law n° 408 dated January, 20<sup>th</sup> 1945, we are submitting you a report on the transactions covered by the article 23 of the Sovereign Ordinance dated March, 5<sup>th</sup> 1895, for the year ending March, 31<sup>st</sup> 2015 with respect to the shareholders' meetings held in that period.

#### **OPERATIONS SPECIFIED IN THE ARTICLE 23 OF THE SOVEREIGN ORDINANCE OF MARCH, 5<sup>TH</sup> 1895**

We remind you that this involves all businesses or markets (transactions) implying a series of successive services (goods, supplies, etc.) similar in nature, conducted with the company or on its behalf, and in which a member of the Board of your Direction is either directly or indirectly interested.

The execution of these transactions during the fiscal year 2014-2015 is described in the special report disclosed by your Board of direction. We have checked the information included in that report and have no further remark.

#### **GENERAL MEETINGS HELD DURING THE FISCAL YEAR**

During the course of the fiscal year was held:

- on September, 19<sup>th</sup> 2014, the Annual General Meeting approving the financial statements for the year ending March, 31<sup>st</sup> 2014, renewing the term of an administrator, appointing and renewing the legal auditors term;
- on September, 19<sup>th</sup> 2014, an Extraordinary General Meeting, to charge the board of direction the issuance of shares attached with a preferred subscription right for a total of two hundred and twenty million euros and amending the articles 5, 15, 30, 45 and 46 of the statutes.

For these General Meetings, we have checked:

- the respect of the legal and statutory requirements regarding their organization;
- the execution of the approved resolution.

We do not have any remark.

Monaco, July 9<sup>th</sup> 2015

The Statutory Auditors

**André GARINO**

**Louis VIALE**



## 4.2 Annual financial statements in accordance with French accounting standards – Synthesis

### 4.2.1 Balance sheet as of March 31<sup>st</sup>, 2015 – in accordance with generally accepted accounting principles in France

#### ASSETS

		2014/2015 Fiscal year			2013/2014 Fiscal year
		Gross	Depreciation, amortization and provisions	Net	Net
<i>(in thousands of euros)</i>					
<b>NON-CURRENT ASSETS</b>					
<b>Intangible assets</b>	Note 3	<b>29,486</b>	<b>23,314</b>	<b>6,172</b>	<b>7,081</b>
Concessions, patents & similar		28,827	23,296	5,531	6,375
Leasehold rights		18	18		
Intangible assets in progress		641		641	706
<b>Property, plant &amp; equipment</b>	Note 4	<b>1,255,595</b>	<b>705,863</b>	<b>549,732</b>	<b>501,783</b>
Land		119,763	38,106	81,657	81,967
Buildings		770,281	447,426	322,855	272,684
Industrial and technical plant		201,137	169,507	31,630	34,737
Other PP&E		63,490	50,823	12,667	9,717
PP&E under construction		98,878		98,878	98,952
Payments on account		2,046		2,046	3,725
<b>Long-term investments</b>	Note 5	<b>305,155</b>	<b>50,819</b>	<b>254,336</b>	<b>267,387</b>
Participating interests		303,755	50,476	253,279	261,234
Other financial investments		8	8		5,080
Loans		514	327	187	192
Other financial assets		878	8	870	880
<b>Total non-current assets</b>		<b>1,590,236</b>	<b>779,996</b>	<b>810,240</b>	<b>776,251</b>
<b>CURRENT ASSETS</b>					
Inventory		10,574	50	10,524	11,197
Payments on account – advances paid		324		324	391
Operating receivables		29,006	1,718	27,288	7,609
Other operating receivables		8,808		8,808	5,518
Other receivables		64,507	37,902	26,605	39,684
Cash at bank & in hands and marketable securities		180,373		180,373	17,286
Prepaid expenses		5,631		5,631	5,652
<b>Total current assets</b>		<b>299,223</b>	<b>39,670</b>	<b>259,553</b>	<b>87,337</b>
Deferred charges & unrealized foreign exchange losses		56		56	26
<b>TOTAL ASSETS</b>		<b>1,889,515</b>	<b>819,666</b>	<b>1,069,849</b>	<b>863,614</b>

# Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports

ANNUAL FINANCIAL STATEMENTS IN ACCORDANCE WITH FRENCH ACCOUNTING STANDARDS – SYNTHESIS

## LIABILITIES & STOCKHOLDERS' EQUITY

<i>(in thousands of euros)</i>		2014/2015 Fiscal year	2013/2014 Fiscal year
<b>STOCKHOLDERS' EQUITY</b>			
Common stock		24,517	18,160
Additional paid-in capital		214,650	5,374
Revaluation reserves		191,638	191,638
Statutory reserve		1,816	1,816
Long-term net capital gains reserve			
Contingency reserve		10,990	10,623
Optional reserve		148,799	148,799
Retained earnings		183,388	166,146
Net income/(loss)	Note 8	115	18,336
Investment grants	Note 9	7,975	8,671
<b>Total stockholders' equity</b>	Note 7	<b>783,888</b>	<b>569,564</b>
<b>PROVISIONS FOR CONTINGENCIES &amp; LOSSES</b>			
Provisions for contingencies		3,762	4,508
Provisions for losses		30,556	26,096
<b>Total provisions for contingencies &amp; losses</b>	Note 10	<b>34,318</b>	<b>30,604</b>
<b>LIABILITIES</b>			
Bank borrowings		86	40,181
Other borrowings		7,699	5,960
Payments on account – advances received		12,591	16,894
Trade payables and related accounts		24,820	20,428
Tax and employee-related liabilities		71,316	76,667
Other operating liabilities		7,637	6,845
Amounts payable on PP&E		6,271	8,368
Other liabilities		18,958	15,060
Prepaid income		102,166	73,011
<b>Total liabilities</b>	Notes 11 & 12	<b>251,543</b>	<b>263,415</b>
<b>Unrealized foreign exchange gains</b>		<b>99</b>	<b>31</b>
<b>TOTAL LIABILITIES &amp; STOCKHOLDERS' EQUITY</b>		<b>1,069,849</b>	<b>863,614</b>

## 4.2.2 Statement of income – in accordance with generally accepted accounting principles in France

<i>(in thousands of euros)</i>		2014/2015 Fiscal year	2013/2014 Fiscal year
<b>OPERATING INCOME</b>			
Net revenues		396,373	418,694
Write-back of depreciation, amortization and provisions	Note 15	17,063	14,319
Expense reclassifications		942	62
Other income		753	1,172
<b>Total operating income</b>		<b>415,130</b>	<b>434,247</b>
<b>OPERATING EXPENSES</b>			
Purchases of bought-in goods		-3,466	-3,747
Changes in inventory of bought-in goods		-948	-923
Purchases of raw materials and other supplies		-22,989	-25,009
Changes in inventory of raw materials and other supplies		288	-161
Other purchases and external charges		-114,700	-117,504
Share in proceeds from joint ventures		-213	-152
Duties and taxes other than income tax		-31,747	-34,165
Wages and salaries		-127,917	-124,656
Employee welfare contributions and similar charges		-58,681	-58,339
Depreciation and amortization on fixed assets		-45,758	-46,350
Charges to provisions on current assets		-12,791	-11,443
Charges to provisions for contingencies and losses		-10,327	-6,027
Other charges	Note 15	-21,065	-23,488
<b>Total operating expenses</b>		<b>-450,314</b>	<b>-451,963</b>
<b>NET INCOME/(LOSS) FROM OPERATIONS</b>		<b>-35,184</b>	<b>-17,716</b>
<b>FINANCIAL INCOME</b>			
From participating interests and marketable securities		6,700	7,031
Other interest and similar income		297	268
Foreign exchange gains		190	149
Net proceeds from sale of short-term investment securities		15	15
Write-back of provisions		213	
<b>Total financial income</b>		<b>7,415</b>	<b>7,463</b>
<b>FINANCIAL EXPENSES</b>			
Interest and similar charges		-1,202	-1,617
Foreign exchange losses		-136	-104
Net charges on sales of short-term investment securities			
Charges to provisions		-29	-132
<b>Total financial expenses</b>		<b>-1,367</b>	<b>-1,852</b>
<b>NET INCOME/(LOSS) FROM FINANCIAL ITEMS</b>	Note 16	<b>6,048</b>	<b>5,612</b>
<b>EXCEPTIONAL INCOME</b>			
From non-capital transactions		232	88
From capital transactions		46,737	39,113
Write-back of provisions		496	645
<b>Total exceptional income</b>		<b>47,465</b>	<b>39,846</b>
<b>EXCEPTIONAL EXPENSES</b>			
On non-capital transactions			-156
On capital transactions		-10,812	-5,704
Charges to provisions		-7,401	-3,546
<b>Total exceptional expenses</b>		<b>-18,214</b>	<b>-9,406</b>
<b>NET EXCEPTIONAL ITEMS</b>	Note 17	<b>29,251</b>	<b>30,440</b>
<b>CORPORATE INCOME TAX</b>			
<b>NET INCOME</b>		<b>115</b>	<b>18,335</b>

### 4.2.3 *Cash flow statement for the period ended March 31<sup>st</sup>, 2015 – in accordance with generally accepted accounting principles in France*

<i>(in thousands of euros)</i>	<b>2014/2015 Fiscal year</b>	<b>2013/2014 Fiscal year</b>
<b>OPERATING ACTIVITIES</b>		
Cash flow before disposal of fixed assets	16,505	36,008
Changes in working capital requirements	20,044	25,103
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>36,549</b>	<b>61,111</b>
<b>INVESTING ACTIVITIES</b>		
Purchases of PP&E and intangible assets	-95,843	-76,363
Investment grants		
Changes in long-term investments and deferred charges	1,889	-4,789
Proceeds from disposal of assets	46,041	38,276
Changes in amounts payable on PP&E	-2,097	2,670
<b>CASH FLOW USED IN INVESTING ACTIVITIES</b>	<b>-50,010</b>	<b>-40,205</b>
<b>FINANCING ACTIVITIES</b>		
Draw-downs on credit facility		
Credit line repayments	-40,095	-30,029
Dividends paid	-726	-182
Share capital increase	215,632	
Changes in stable financing activities	1,739	208
<b>CASH FLOW FROM (USED IN) FINANCING ACTIVITIES</b>	<b>176,549</b>	<b>-30,003</b>
<b>CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>163,087</b>	<b>-9,097</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD</b>	<b>17,286</b>	<b>26,383</b>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<b>180,373</b>	<b>17,286</b>





## *Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports*

ANNUAL FINANCIAL STATEMENTS IN ACCORDANCE WITH FRENCH ACCOUNTING STANDARDS – SYNTHESIS

### **4.2.4 Contractual Auditor's and Statutory Auditors' Report on the financial statements prepared in accordance with French accounting regulations**

---

**Year ended March 31<sup>st</sup>, 2015**

To the Stockholders,

We have audited the accompanying financial statements, prepared in accordance with French accounting regulations, of Société des Bains de Mer et du Cercle des Étrangers à Monaco, which comprise the statement of financial position as of March 31, 2015, and the income statement and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### **MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS**

These financial statements have been approved by the Board of Directors. Management is responsible for the preparation and fair presentation of these financial statements in accordance with French accounting regulations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements, based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the financial statements give a true and fair view of the financial position and the assets and liabilities of the Company as of March 31, 2015 and the results of its operations for the year then ended, in accordance with French accounting regulations.

Neuilly-sur-Seine and Monaco, July 9, 2015

The Contractual Auditor

**Deloitte & Associés**

**François-Xavier AMEYE**

The Statutory Auditors

**Louis VIALE**

**André GARINO**

## 4.3 Company results over the last five fiscal years

	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015
<b>STOCKHOLDERS' EQUITY</b>					
Common stock <i>(in thousands of euros)</i>	18,160	18,160	18,160	18,160	24,517
Number of ordinary shares	18,160,490	18,160,490	18,160,490	18,160,490	24,516,661
<b>OPERATIONS AND INCOME FOR THE YEAR <i>(in thousands of euros)</i></b>					
Revenues before income tax	338,176	354,433	373,295	418,694	396,373
Net income/(loss) after income tax, but before depreciation, amortization & provisions	55,119	57,046	28,338	70,868	58,649
Net income/(loss) after income tax, depreciation, amortization & provisions	8,426	-7,433	-30,387	18,335	115
Dividends paid to stockholders	182	182	182	182	
<b>PER SHARE DATA <sup>(1)</sup> <i>(in euros)</i></b>					
Net income/(loss) after income tax, but before depreciation, amortization & provisions	3.04	3.14	1.56	3.90	3.21
Net income/(loss) after income tax, depreciation, amortization & provisions	0.46	-0.41	-1.67	1.01	0.01
Dividend per share	0.01	0.01	0.01	0.01	
<b>EMPLOYEES</b>					
Average number of employees	3,112	3,143	3,172	3,252	3,274
Total payroll for the year <sup>(2)</sup> <i>(in thousands of euros)</i>	107,995	121,090	126,127	124,656	127,917
Employee benefits for the year (social security, social welfare, etc.) <sup>(3)</sup> <i>(in thousands of euros)</i>	49,210	53,819	56,100	58,339	58,681

<sup>(1)</sup> 6,356,171 shares have been issued following a capital increase with preferential subscription rights of shareholders as of March 24, 2015.

<sup>(2)</sup> Excluding funds and pools.

<sup>(3)</sup> Including retirement expenses.

## 4.4 Group consolidated financial statements – Synthesis

### 4.4.1 Consolidated statement of financial position as of March 31<sup>st</sup>, 2015

#### ASSETS

<i>(in thousands of euros)</i>		March 31, 2014	March 31, 2015
Goodwill	Note 4	32	32
Intangible assets	Note 4	7,081	6,188
Property, plant & equipment	Note 5	587,800	633,927
Equity investments		46,387	72,280
Other non-current financial assets		56,799	32,819
Non-current financial assets	Note 6	103,186	105,099
<b>Non-current assets</b>		<b>698,099</b>	<b>745,246</b>
Inventory	Note 7	12,163	11,597
Trade receivables	Note 8	37,888	44,733
Other receivables	Note 9	19,902	24,458
Other financial assets	Note 10	1,116	11
Cash and cash equivalents	Note 11	24,733	186,895
<b>Current assets</b>		<b>95,801</b>	<b>267,694</b>
Assets held for sale	Note 6	64,447	
<b>TOTAL ASSETS</b>		<b>858,348</b>	<b>1,012,940</b>

#### LIABILITIES & EQUITY

<i>(in thousands of euros)</i>		March 31, 2014	March 31, 2015
Common stock		18,160	24,517
Additional paid-in capital		5,374	214,650
Reserves		439,162	455,688
Reserves related to the change in fair value of financial assets registered in equity		18,579	-24,856
Consolidated net income for the period		17,252	10,040
<b>Equity attributable to owners of the parent company</b>		<b>498,528</b>	<b>680,039</b>
Non controlling interests (minority interests)		223	321
<b>Equity</b>		<b>498,751</b>	<b>680,359</b>
Financial liabilities and borrowings	Note 12	4,387	3,846
Employee benefits	Note 13	32,071	44,576
Provisions	Note 14	965	2,119
Other non-current liabilities	Note 15	75,068	99,474
<b>Total non-current liabilities</b>		<b>611,241</b>	<b>830,375</b>
Trade payables	Note 16	25,703	31,367
Other payables	Note 17	150,553	146,853
Provisions	Note 14	6,196	201
Financial liabilities	Note 12	64,654	4,145
<b>Total current liabilities</b>		<b>247,107</b>	<b>182,566</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>858,348</b>	<b>1,012,940</b>

## 4.4.2 Consolidated statement of income

<i>(in thousands of euros)</i>		<b>2013/2014 Fiscal year</b>	<b>2014/2015 Fiscal year</b>
<b>Revenue</b>	Note 18	<b>472,512</b>	<b>452,385</b>
Cost of goods sold, raw materials & other supplies		-52,760	-51,204
Other external charges		-120,094	-117,807
Taxes and similar payments		-34,250	-31,827
Wages and salaries	Note 19	-217,799	-222,615
Depreciation and amortization	Notes 4 & 5	-51,964	-51,629
Other operating income and expenses	Note 20	-7,402	-8,819
<b>Operating income</b>	Note 21	<b>-11,757</b>	<b>-31,517</b>
Income from cash and cash equivalents		15	25
Gross finance costs		-332	-886
<b>Net finance costs</b>	Note 22	<b>-317</b>	<b>-860</b>
Other financial income and expenses	Note 22	33,231	42,203
Income tax expense			
Net income/(loss) of associates	Note 6	-3,847	350
<b>Consolidated net income</b>		<b>17,310</b>	<b>10,175</b>
Non controlling interests (minority shares)		-57	-136
<b>CONSOLIDATED NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY</b>		<b>17,252</b>	<b>10,040</b>
Average number of shares issued		18,160,490	18,282,389
Net earnings per share <i>(in euros)</i>		0.95	0.55
Net diluted earnings per share <i>(in euros)</i>		0.95	0.55

<b>Consolidated net income</b>	<b>17,310</b>	<b>10,175</b>
<b>Items that will not be reclassified subsequently to profit or loss</b>		
♦ Actuarial gains and losses on employee benefits (IAS 19 revised)	427	-6,136
♦ Share of profit/(loss) of associates	6	-46
<b>Items that may be reclassified subsequently to profit or loss</b>		
♦ Gains and losses on the remeasurement of available-for-sale financial assets (IAS 39)	-27,683	-40,350
♦ Share of profit/(loss) of associates		71
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>-9,941</b>	<b>-36,286</b>
Of which attributable to the owners of the parent company	-9,998	-36,415
Of which attributable to non controlling interests (minority interests)	57	129

### 4.4.3 Consolidated cash flow statement

<i>(in thousands of euros)</i>		2013/2014 Fiscal year	2014/2015 Fiscal year
<b>OPERATING ACTIVITIES</b>			
Consolidated net income attributable to owners of the parent company		17,252	10,040
Non controlling interest (minority interest)		57	136
Amortization		51,964	51,629
Net income/(loss) of associates		3,847	-350
Portion of investment grant recorded in profit or loss		-837	-696
Changes in provisions		1,572	1,530
Gains and losses on changes in fair value		366	-1,513
Other income and expenses calculated		1,800	-1,880
Capital gains and losses on disposal		-31,765	-37,843
<b>Cash generated from operations</b>		<b>44,257</b>	<b>21,052</b>
Net finance costs (excluding change in fair value) and income tax expense		1,357	967
<b>Cash generated from operations before net finance costs and income tax expense</b>		<b>45,614</b>	<b>22,020</b>
Tax paid			
Decrease/(increase) in WCR relating to operations	Note 27	22,009	18,192
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		<b>67,623</b>	<b>40,212</b>
<b>INVESTING ACTIVITIES</b>			
Purchase of PP&E, intangible and financial assets	Notes 4, 5 & 6	-79,628	-101,893
Gains on disposal of PP&E and intangible assets	Notes 4, 5 & 6	38,276	46,042
Impact of changes in scope of consolidation			
Change in loans and advances granted	Note 6	-1,878	3,313
<b>CASH FLOW USED IN INVESTING ACTIVITIES</b>		<b>-43,230</b>	<b>-52,538</b>
<b>FINANCING ACTIVITIES</b>			
Dividends paid		-182	-757
Minority contributions and changes in scope of consolidation			
Share capital increase			215,632
Changes in stable financing activities (including credit line)	Note 12	-30,638	-39,430
Net interest received (paid)	Note 22	-1,357	-967
<b>CASH FLOW FROM (USED IN) FINANCING ACTIVITIES</b>		<b>-32,177</b>	<b>174,477</b>
<b>CHANGE IN CASH AND CASH EQUIVALENTS</b>		<b>-7,784</b>	<b>162,152</b>
<b>Cash and cash equivalents at beginning of the period</b>		<b>32,517</b>	<b>24,733</b>
Cash restated at fair value			11
<b>Cash and cash equivalents at the end of the period</b>		<b>24,733</b>	<b>186,895</b>
Cash and cash equivalents – Assets		24,733	186,895
Bank – Liabilities			

#### 4.4.4 Consolidated statement of changes in equity

<i>(in thousands of euros)</i>	Common stock	Add'l paid-in capital	Items recognized directly in equity	Reserves and retained earnings	Equity attributable to the owners of the parent company	Non controlling interests (minority interests)	Equity
<b>April 01, 2013</b>	<b>18,160</b>	<b>5,374</b>	<b>53,638</b>	<b>439,343</b>	<b>516,516</b>	<b>166</b>	<b>516,682</b>
Dividend paid				-182	-182		-182
Share capital increase							
Other comprehensive income			-27,251		-27,251		-27,251
Net income for the period				17,252	17,252	57	17,310
Other variation related to associates			-7,809		-7,809		-7,809
<b>March 31, 2014</b>	<b>18,160</b>	<b>5,374</b>	<b>18,579</b>	<b>456,414</b>	<b>498,528</b>	<b>223</b>	<b>498,751</b>
Dividend paid				-727	-727	-30	-757
Share capital increase	6,357	209,275			215,633		215,633
Other comprehensive income			-46,454		-46,454	-7	-46,461
Net income for the period				10,040	10,040	136	10,175
Other variation related to associates			3,019		3,019		3,019
<b>MARCH 31, 2015</b>	<b>24,517</b>	<b>214,650</b>	<b>-24,856</b>	<b>465,728</b>	<b>680,039</b>	<b>321</b>	<b>680,359</b>



## *Synthesis of 2014/2015 financial statements and Statutory Auditors and Contractual Auditor's Reports*

GROUP CONSOLIDATED FINANCIAL STATEMENTS – SYNTHESIS

### **4.4.5 Contractual Auditor's and Statutory Auditors' Report on the consolidated financial statements**

Year ended March 31<sup>st</sup>, 2015

**Deloitte & Associés**

185, avenue Charles-de-Gaulle  
92200 Neuilly-sur-Seine

**Louis Viale**

12, avenue de Fontvieille  
98000 Principauté de Monaco

**André Garino**

2, rue de la Lùjèrnetta  
98000 Principauté de Monaco

To the Stockholders,

We have audited the accompanying consolidated financial statements, prepared in accordance with International Financial Reporting Standards (IFRS), of Société des Bains de Mer et du Cercle des Étrangers à Monaco, which comprise the statement of financial position as of March 31, 2015, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### **MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS**

These financial statements have been approved by the Board of Directors. Management is responsible for the preparation and fair presentation of these financial statements in accordance with IFRS, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements, based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position and the assets and liabilities of the Group as of March 31, 2015 and the results of its operations and cash flows for the year then ended, in accordance with IFRSs as adopted by the European Union.

#### **REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS**

We have also verified the information on the Group given in the reference document corresponding to the management report, in accordance with professional practice standards in France. We have no matters to report as to its fair presentation and consistency with the consolidated financial statements.

Neuilly-sur-Seine and Monaco, July 9, 2015

The Contractual Auditor

**Deloitte & Associés**

**François-Xavier AMEYE**

The Statutory Auditors

**Louis VIALE**

**André GARINO**



## 4.5 Statutory Auditors and Contractual Auditor's fees

(in euros)	Contractual Auditor				Statutory Auditors (detail per auditor below)			
	Amount excluding taxes		%		Amount excluding taxes		%	
	14/15	13/14	14/15	13/14	14/15	13/14	14/15	13/14
<b>Audit</b>								
Statutory audit, certification, and review of company and consolidated financial statements								
Issuer	310,000	285,000	89	93	77,000	75,480	93	94
Fully consolidated subsidiaries					5,550	5,200	7	6
Other procedures and services directly related to the statutory audit								
Issuer	39,137	21,400	11	7				
Fully consolidated subsidiaries								
<b>Sub-total</b>	<b>349,137</b>	<b>306,400</b>	<b>100</b>	<b>100</b>	<b>82,550</b>	<b>80,680</b>	<b>100</b>	<b>100</b>
<b>Other services rendered by the networks for the fully consolidated subsidiaries</b>								
Legal, tax and employee-related								
Acquisition audits								
<b>Sub-total</b>								
<b>TOTAL FEES PAID</b>	<b>349,137</b>	<b>306,400</b>	<b>100</b>	<b>100</b>	<b>82,550</b>	<b>80,680</b>	<b>100</b>	<b>100</b>

Fees related to fully consolidated subsidiaries for statutory auditors that are not involved at issuer level are not mentioned in the table below. Those fees amounted to €101,800 for fiscal 2014/2015 and €99,200 for fiscal 2013/2014.

(in euros)	Statutory Auditor Mr. André Garino				Statutory Auditor Mr. Louis Viale				Statutory Auditor Mrs. Simone Dumollard			
	Amount excluding taxes		%		Amount excluding taxes		%		Amount excluding taxes		%	
	14/15	13/14	14/15	13/14	14/15	13/14	14/15	13/14	14/15	13/14	14/15	13/14
<b>Audit</b>												
Statutory audit, certification, and review of company and consolidated financial statements												
Issuer	51,600	37,740	100	100	25,400		82			37,740		88
Fully consolidated subsidiaries					5,550	2,700	18	100		5,200		12
<b>Sub-total</b>	<b>51,600</b>	<b>37,740</b>	<b>100</b>	<b>100</b>	<b>30,950</b>	<b>2,700</b>	<b>100</b>	<b>100</b>		<b>42,940</b>		<b>100</b>



# 5

## *Report of the Chairman of the Board of Directors on the terms and conditions governing the preparation and organization of the Board's work and the internal control and risk management procedures*

The report of the Chairman of the Board of Directors on the terms and conditions governing the preparation and organization of the Board's work and the internal control and risk management procedures is presented on Chapter 16.5.1 of the "Document de Référence" registered in French language on July 10, 2015 with the French Financial Markets Authority (*Autorité des Marchés Financiers*).

The Contractual Auditor and Statutory Auditors' report on the report of the Chairman of the Board of Directors is presented on Chapter 16.5.2 of the same document.









## *Ordinary General Meeting held on September 18, 2015*

6.1	Agenda	50	6.3	Resolutions submitted to the Ordinary General Meeting	54
6.2	Board of Directors' report	51			





## 6.1 Agenda

### **FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2015**

---

- Report of the Board of Directors
- Report of the Chairman of the Board of Directors
- Reports of the Statutory Auditors and Contractual Auditor
- Approval of the Parent Company financial statements
- Approval of the Group consolidated financial statements
- Discharge of all directors from any liabilities with respect to the performance of their mandate
- Appropriation of earnings for the year ended March 31, 2015
- Renewal of a Director's term of office
- Appointment of Directors
- Real estate issues
- Authorization granted by the General Meeting to the members of the Board of Directors to deal with the company personally or in an official capacity pursuant to Article 23 of the Order of March 5, 1895 and Article 20 of the Bylaws

### **AUTHORIZATION FOR THE BUYBACK OF THE COMPANY SHARES**

---

## 6.2 Board of Directors' report

The purpose of this report is to draw your attention to the main points and issues of the draft resolutions submitted by the Board of Directors to the Ordinary General Meeting of Shareholders, due to deliberate on September 18, 2015. Therefore, this report is not comprehensive and should by no means replace your careful reading of the submitted resolutions before exercising your voting right.

The Ordinary General Meeting to be held on September 18, 2015 shall be asked to vote on ten resolutions.

### Overview of the resolutions

#### APPROVAL OF THE CONSOLIDATED AND COMPANY FINANCIAL STATEMENTS (1<sup>ST</sup> AND 2<sup>ND</sup> RESOLUTIONS)

The first two resolutions enable you, after familiarizing yourself with the reports of your Board of Directors, the Contractual Auditor and Statutory Auditors, to indicate whether you approve or disapprove the Company's financial statements and the consolidated financial statements for the year ended March 31, 2015 as well as the transactions reflected in such financial statements and summarized in such reports.

The **first resolution** submitted to you concerns the approval of the Company's financial statements for the financial year ended March 31, 2015, which show profits of €115,020.82.

The **second resolution**, asks the Meeting to vote in order to indicate its approval (if appropriate) of the consolidated financial statements; said financial statements show a Net Consolidated Profit (Group share) of €10,040,000.

#### DISCHARGE TO ALL CURRENT DIRECTORS (3<sup>RD</sup> RESOLUTION)

You are asked to grant discharge to all current Directors with respect to their management during the 2014/2015 financial year.

#### ALLOCATION OF PROFITS/LOSSES FOR THE FINANCIAL YEAR ENDED MARCH 31, 2015 (4<sup>TH</sup> RESOLUTION)

The **fourth resolution** concerns the allocation of profits/losses.

As the operating results are still negative, it has not been considered appropriate to distribute dividends. Furthermore, following the capital increase last March, whereby the share capital increased from €18,160,490 to €24,516,661, the proposal under the submitted fourth resolution is to allocate funds to the statutory reserve in order to increase the amount thereof so that it equals 10% of the share capital.

The proposed profit/loss allocation is as follows:

- after noting that the company's net profits for the year ended March 31, 2015 amount to €115,020.82 and that the retained earnings amount to €183,388,540.83;
- allocate the sum of €635,617.10 to the statutory reserve;
- allocate the sum of €2,300.42 to the contingency reserve, i.e. 2% of the profits for the financial year as stipulated in Article 48 of the Bylaws;
- allocate the sum of €3,450.62 to the Board of Directors as stipulated in Article 18 of the Bylaws;
- the remainder, i.e. €182,862,193.51, to be carried forward.

#### REAL ESTATE MATTERS (5<sup>TH</sup> RESOLUTION)

The **fifth resolution** concerns the ratification of a change to the terms of the sale of land situated in the Saint-Roman district of Roquebrune Cap-Martin.

The Ordinary General Meeting held on September 20, 2013 approved the sale of two strips of land with a total surface area of approximately 152 m<sup>2</sup> located in the Saint-Roman District of Roquebrune Cap-Martin to Mr. Eric Chauvet for the price of €304,200.

In order to complete this sale, the two plots owned by the Company were the subject of a division as shown in the land survey document issued by the real estate surveyor appointed by the notary handling the deed of sale. For technical reasons, the real estate surveyor's report adjusted the surface area of said plots to 164 m<sup>2</sup>.

The Board of Directors decided to authorize the sale of the additional 12 m<sup>2</sup> without adjusting the price.

We therefore ask you to ratify said sale in accordance with the revised terms thereof.



## Ordinary General Meeting held on September 18, 2015

BOARD OF DIRECTORS' REPORT

### THE GENERAL MEETING'S AUTHORIZATION ENABLING MEMBERS OF THE BOARD OF DIRECTORS TO ENTER INTO CONTRACTS WITH THE COMPANY PERSONALLY OR IN AN OFFICIAL CAPACITY PURSUANT TO ARTICLE 23 OF THE ORDER OF MARCH 5, 1895 AND ARTICLE 20 OF THE BYLAWS (6<sup>TH</sup> RESOLUTION)

The **sixth resolution** asks you to:

- approve the transactions carried out over the course of the 2014/2015 financial year that fall within the scope of application of Article 23 of the Order of March 5, 1895 and Article 20 of the Bylaws;
- renew the authorization granted to the Members of the Board of Directors to enter into contracts with the Company personally or in an official capacity in accordance with said articles.

In Chapter 3.1.5 of this document, we reported on the transactions that took place, directly or indirectly, between your Company and its Directors or your Company and affiliated and unaffiliated companies with the same directors.

Pursuant to Article 23 of the Order of March 5, 1895, we kindly ask you to ratify said transactions.

### AUTHORIZATION TO BUYBACK THE COMPANY'S SHARES (7<sup>TH</sup> RESOLUTION)

The **seventh resolution** asks you to renew your authorization to buyback Company shares.

The Ordinary General Meeting held on September 19, 2014 gave such an authorization for an 18-month period as from the date of said Meeting, i.e. until March 19, 2016. This option has not been exercised.

However, the Meeting is asked to renew this authorization and thereby permit the Board of Directors to acquire a maximum of 5% of the Company's share capital.

The objectives pursued are identical to those that were indicated on September 19, 2014, i.e.:

- holding and subsequently using the shares in exchange or as payment within the framework of external growth (including the acquisition and increase of shareholding);
- ensuring active operation and market liquidity through an investment service provider, acting independently pursuant to a liquidity agreement that complies with a charter of ethics recognized by the French Financial Markets Authority (*Autorité des Marchés Financiers*);
- holding shares in order to enable the Company to honour its obligations in respect of debt securities that may be converted into shares or other securities granting access to existing shares;
- holding shares that may be allocated to employees and affiliate companies within the framework of stock options or free allocation of existing shares;

- carrying out any other practice as may be permitted or recognized by French law or by the French Financial Markets Authority (*Autorité des Marchés Financiers*), or pursuing any other objective that complies with the applicable laws and regulations.

Consequently, we ask you to adopt the following share buyback program:

- authorization to purchase Company shares, under the conditions set forth herebelow, and representing a maximum of 5% of the existing share capital as of the date of this General Meeting;
- the maximum purchase price must not exceed €60 per share, it being hereby specified that in the event of capital transactions, including but not limited to, capitalization of reserves and allocation of free shares and/or splitting or pooling of shares, this maximum price shall be adjusted accordingly;
- maximum amount of funds to be used for the buyback program shall not to exceed €45 million;
- authorization valid for an 18-month period as from September 18, 2015;
- shares to be acquired or transferred by any means, including, but not limited to, on the market or by private sale, including block purchases or transfers, through derivative financial instruments traded on a regulated market or by private sale, in accordance with the applicable laws as of the date of the transactions in question, and at such time as the Board of Directors or any person acting on the authority of the Board of Directors deems appropriate.

As from the date hereof such authorization would replace and invalidate the remaining term of any unused portion of any authorization that may have been granted by the Shareholders' General Meeting for the same purpose.

We kindly ask you to authorize the share buyback program that we have submitted to you for approval.

### RENEWAL OF MR PIERRE SVARA'S TERM OF OFFICE AS A DIRECTOR (8<sup>TH</sup> RESOLUTION)

Mr Pierre Svava's term of office as a Director expires at the close of this Shareholders' General Meeting.

The **eighth resolution** is to propose that you renew his term for a period which would expire at the close of the Shareholders' Ordinary General Meeting to be held to approve the financial statements for the financial year 2020/2021, in accordance with the provisions of Article 12 of the Bylaws.

Mr Pierre Svava was appointed as a member of the Company's Board of Directors by the General Meeting held in July 2009.

He also holds various appointments and positions within the Group's affiliates:

- Director of Société Financière et d'Encaissement (S.F.E.);
- Member of the Board of Directors' Appointments and Remuneration Committee.

## APPOINTMENT OF UFIPAR SAS AS A DIRECTOR (9<sup>TH</sup> RESOLUTION)

The **ninth resolution** is to propose that Ufipar SAS, a wholly owned affiliate of the LVMH Moët Hennessy – Louis Vuitton Group, be appointed as a Director for a term expiring at the close of the Shareholders' Ordinary General Meeting to be held to approve the financial statements for the financial year 2020/2021, in accordance with the provisions of Article 12 of the Bylaws. The permanent representative of Ufipar SAS will be Mr Nicolas Bazire.

Mr Nicolas Bazire is a graduate of the Ecole navale (1978) (French Naval Academy), the Institut d'études politiques (1984) (Paris Institute of Political Science), a former student at the Ecole nationale d'administration and Magistrate for the French Audit Commission. From 1993 to 1995, he was Prime Minister Edouard Balladur's Cabinet Director, before becoming a managing partner of Rothschild & Cie Banque.

In 1999, he was appointed Chief Executive Officer and Managing Director of the Arnault Group and joined the Board of the LVMH Group, where he is also a member of its Executive Committee.

The other appointments and positions he currently holds are:

- Member of the Board of Directors at the Carrefour, Suez Environnement and Atos groups;
- Member of the Supervisory Board of Rothschild & Cie Banque.

He is also Commander (naval reserve), Officer of the National Order of Merit and Chevalier of the Legion of Honor.

## APPOINTMENT OF MR MICHAEL MECCA AS A DIRECTOR (10<sup>TH</sup> RESOLUTION)

The **tenth resolution** is to propose that Mr Michael Mecca be appointed as a Director for a term expiring at the close of the Shareholders' Ordinary General Meeting to be held to approve the financial statements for the financial year 2020/2021, in accordance with Article 12 of the Bylaws.

Mr Michael Mecca has a degree in international affairs from the University of Oklahoma in the United States. He has occupied senior management positions in several large and highly regarded groups running casinos and hotel complexes, such as Station Casinos Inc. in Las Vegas, Mandalay Resort Group in Las Vegas, Caesars World, Inc. in Las Vegas and Crown Ltd. in Melbourne, Australia. Before joining the Galaxy Entertainment Group (GEG), he was Chairman and Chief Executive Officer of Planet Hollywood Resort & Casino in Las Vegas.



## 6.3 Resolutions submitted to the Ordinary General Meeting

### FIRST RESOLUTION

#### APPROVAL OF THE FINANCIAL STATEMENTS OF SOCIÉTÉ DES BAINS DE MER

The Shareholders' General Meeting, having listened to the Board of Directors' report and the reports of the Contractual Auditor and the Statutory Auditors, approves the financial statements of Société des Bains de Mer:

- the balance sheet and profit and loss account for the financial year ended March 31, 2015, as presented to the General Meeting, showing a net profit of €115,020.82;
- the transactions completed during the financial year, as shown in the balance sheet or summarized in the reports of the Board of Directors or the Statutory Auditors.

### SECOND RESOLUTION

#### APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Shareholders' General Meeting, after listening to the report of the Board of Directors and the reports of the Contractual Auditor and Statutory Auditors, approves the consolidated financial statements for the financial year ended March 31, 2015, as presented to it, and the transactions reflected in the financial statements and summarized in these reports.

### THIRD RESOLUTION

#### DISCHARGE TO ALL CURRENT DIRECTORS

The Shareholders' General Meeting granted discharge to the current Directors with respect of their management during the financial year.

### FOURTH RESOLUTION

#### ALLOCATION OF PROFITS/LOSSES FOR THE FINANCIAL YEAR ENDED MARCH 31, 2015

The Shareholders' General Meeting, having read the Board of Directors' and the Statutory Auditors' reports:

- notes that the profits for the 2014/2015 financial year amount to €115,020.82
- notes that the retained earnings amount to €183,388,540.83  
hence, net income available for appropriation amounts to €183,503,561.65

- decides to appropriate the resulting total:

- to the statutory reserve	€635,617.10
- to the contingency reserve, i.e. 2% of the profit for the financial year	€2,300.42
- to the Board of Directors	€3,450.62
- retained earnings	€182,862,193.51

### FIFTH RESOLUTION

#### REAL ESTATE MATTERS

The Shareholders' General Meeting ratified the sale of two strips of land with a total surface area of 164 m<sup>2</sup> located in the Saint-Roman District of Roquebrune Cap-Martin to Mr. Eric Chauvet for the price of €304,200.

### SIXTH RESOLUTION

#### THE SHAREHOLDERS' GENERAL MEETING'S AUTHORIZATION ENABLING MEMBERS OF THE BOARD OF DIRECTORS TO ENTER INTO CONTRACTS WITH THE COMPANY PERSONALLY OR IN AN OFFICIAL CAPACITY PURSUANT TO ARTICLE 23 OF THE ORDER OF MARCH 5, 1895 AND ARTICLE 20 OF THE BYLAWS

The Shareholders' General Meeting approved the transactions that were carried out over the course of the 2014/2015 financial year and that fall within the scope of application of Article 23 of the Order of March 5, 1895 and Article 20 of the Bylaws.

It renewed the authorization granted to Members of the Board of Directors enabling them to enter into contracts with the Company personally or in an official capacity in accordance with said articles.

### SEVENTH RESOLUTION

#### AUTHORIZATION TO BUYBACK COMPANY SHARES

Pursuant to Article 41 of the Bylaws, the Shareholders' General Meeting authorizes the Board of Directors to purchase Company shares, under the terms defined below and for up to 5% of the share capital as of the date of this meeting:

- the maximum purchase price shall not exceed €60 per share, bearing in mind that in the event of share capital transactions, particularly through the capitalization of reserves and allotment of bonus shares, and/or share splits or reserve splits, this price shall be adjusted accordingly;



- the maximum amount of funds intended for this buyback program may not exceed €45 million;
- this authorization is valid for a period of 18 months as from September 18, 2015;
- these shares may be purchased or transferred, by any means, particularly on the stock exchange or in a private transaction, including through purchase or sale of blocks, use derivative financial instruments traded on a regulated market or in a private transaction, in accordance with the regulations prevailing on the date of the transactions considered, and at times that the Board of Directors or the person acting on behalf of the Board shall see fit.

The Shareholders' General Meeting decides that this share buyback program is as follows:

- retention and subsequent tender of shares within the scope of an exchange offer or for payment in external growth transactions (including new investments or additional investments);
- maintaining an active and liquid market in the Company's shares through an independent investment services provider, pursuant to a liquidity agreement in accordance with an ethics charter recognized by the French Financial Markets Authority (*Autorité des Marchés Financiers*);
- possession of shares enabling the Company to fulfil obligations relating to debt securities exchangeable for shares or other marketable securities granting entitlement to existing shares;
- possession of shares that may be allotted to the Company's personnel and that of affiliates under share purchase option or bonus share allotment plans;
- adoption of any other practice accepted or recognized by French law or the French Financial Markets Authority in the future, or any other objective that would comply with prevailing regulations.

As from the date hereof this authorization shall replace and invalidate the remaining term of any unused portion of any authorization that may have been granted by the Shareholders' General Meeting for the same purpose.

The Shareholders' General Meeting grants full powers to the Board of Directors, with the possibility of delegating such powers, to deliberate and implement this authorization, clarify, if need be, the

terms and conditions and approve them, place orders for trades, enter into all agreements, prepare all disclosure documents, allocate, and where appropriate reallocate, the purchased share to the various objectives, perform all formalities and make all declarations with regard to all authorities and, generally, do all that necessary.

### EIGHTH RESOLUTION

#### RENEWAL OF MR PIERRE SVARA'S TERM OF OFFICE AS A DIRECTOR

The Shareholders' General Meeting renews Mr Pierre Svava's term of office as a Director.

Mr Pierre Svava's term of office will expire at the Shareholders' Ordinary General Meeting to be held to approve the financial statements for the financial year 2020/2021, in accordance with Article 12 of the Bylaws.

### NINTH RESOLUTION

#### APPOINTMENT OF UFIPAR SAS AS A DIRECTOR

The Shareholders' General Meeting appoints Ufipar SAS as a Director.

Ufipar SAS' term of office will expire at the Shareholders' Ordinary General Meeting to be held to approve the financial statements for the financial year 2020/2021, in accordance with Article 12 of the Bylaws.

### TENTH RESOLUTION

#### APPOINTMENT OF MR MICHAEL MECCA AS A DIRECTOR

The Shareholders' General Meeting appoints Mr Michael Mecca as a Director.

Mr Michael Mecca's term of office will expire at the Shareholders' Ordinary General Meeting to be held to approve the financial statements for the financial year 2020/2021, in accordance with the provisions of Article 12 of the Bylaws.



This document is printed in accordance with ISO14001.2004 for an environment management system.

### CASINOS

Casino de Monte-Carlo

Casino Café de Paris

Sun Casino

Bay Casino

### HOTELS & RESTAURANTS

Hôtel de Paris Monte-Carlo

Hôtel Hermitage Monte-Carlo

Monte-Carlo Beach

Monte-Carlo Bay Hotel & Resort

Brasserie Café de Paris

Buddha Bar Monte-Carlo

Méridien Beach Plaza

### LEISURE & ENTERTAINMENT

Salle Garnier - Opéra de Monte-Carlo

La Rascasse

Monte-Carlo Beach Club

Thermes Marins Monte-Carlo

Salle des Étoiles

Jimmy'z Monte-Carlo

Monte-Carlo Country Club

Monte-Carlo Golf Club

**MONTE•CARLO**  
SOCIÉTÉ DES BAINS DE MER

Société Anonyme des Bains de Mer et du Cercle des Étrangers à Monaco (S.B.M.)

Société anonyme au capital de 24 516 661 euros

Siège social : Place du Casino – MC 98000 MONACO – RCI Principauté de Monaco 56S00523

[www.montecarlosbm.com](http://www.montecarlosbm.com)